Thursday, December 28, 2023

**Company Results** 

### Jayden Tan

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Recommendation:		BUY
Current Price:		RM 2.61
Previous Target Price:		RM 3.22
Target Price:	$\leftrightarrow$	RM 3.22
Upside/Downside:		23.4%

#### Stock information

Board	MAIN
Sector	EMS
Bursa / Bloomberg Code	5302 / ATECH MK
Syariah Compliant	Yes
FTSE4Good Index	N/A
FTSE ESG Rating	N/A
Bloomberg ESG Rating	N/A
Shares issued (m)	394.1
Market Cap (RM'm)	1,028.5
52-Week Price Range (RM)	3.4-1.83
Beta (x)	0.2
Free float (%)	30.5
3M Average Volume (m)	0.6
3M Average Value (RM'm)	1.6

(%)

20.0

19.4

7.8

### Share Price Performance

MAIN STREAM HOL SDN BHD

Top 3 Shareholders

MAIN STREAM LIMITED

Loh Hock Chiang



	1M	3M	12M
Absolute (%)	-3.0	-2.2	35.2
Relative (%)	-3.4	-3.2	37.6

# **Aurelius Technologies Berhad**

# **Expecting better earnings moving forward**

# **Summary**

- 9MFY23 core net profit at RM28.3m missed our expectations dragged by continued destocking activities of customers.
- Looking ahead, we expecting better earnings from Atech, supported by observance that destocking activities from customers are bottoming out.
- We maintain our BUY recommendation with an unchanged target price of RM3.22 by pegging PE multiple of 20x to FY24F EPS of 16.1 sen.

### **Results Review**

- Results review. 3QFY23 net profit declined 21.0% yoy to RM9.7m, dragged down by continued destocking activities of customers following the challenging economic outlook. Revenue for the guarter fell 25.0% YoY to RM327.0m.
- **Below expectations**. For 9MFY23, cumulative net profit at RM28.3m only makes up to 59% and 61% of our and consensus forecasted net profit of RM48m and RM47.3m respectively. The variance was mainly due to slower-than-expected recovery in aggressive downsizing of inventories by selective customers.
- **Operations Highlights**. Improved profit margins on both qoq and yoy basis, mainly driven by a favorable product mix, featuring higher-margin products, and increased foreign exchange gains. Product segment wise, only the Electronics Devices segment showed growth (+11.6% qoq). Geographically, Malaysia and the Asia Pacific region experienced growth (+29% qoq and +4% qoq, respectively), while the Europe and Americas segment declined, aligning with the resilient economic performance in the Asia Pacific region against Western counterparts.
- **Industry Highlights**. We opine the destocking activities by customers are bottoming out based on our observation of industry trend and we expect the situation will gradually recover in FY24. The optimism in EMS sector is fueled by expectations of a global economic recovery, coupled with the tail end of the global interest rate hike cycle. Besides, local EMS players may potentially benefit from global supply chain diversion and relocation.
- Outlook. We expect better earnings from Atech moving forward, supported by signs that destocking activities from customers are bottoming out, which is noticable from order book which increase to RM473.0m as 11 Dec 2023, from RM322.0m as 13 Sep 2023. Additionally, efforts in actively seeking opportunities to diversify product portfolios may further contribute to earnings growth expectations.
- Valuation. Cut our earnings forecast by 17.3% for FY23F, to adjust for the lower-than-expected utilisation rate, but kept our FY24F net profit forecast of RM63.4m for FY24F. Re-iterate our BUY recommendation with unchanged target price of RM3.22.
- **Risk**. Prolonged demand weakness on consumer electronic products. Reversal of strong US dollar against Ringgit dragged bottom line.



# **APEX SECURITIES BERHAD**

gure 1: Results Comparison													
/E Dec (RM m)	Latest quarter	3QFY23 Yo	oY (%) 2	QFY24 Qo	Q (%) 9I	MFY23 9MFY2	4 YoY (%)	5 Quarters T	rend C	omments			
evenue	98.8	132.5	(25.5)	109.0		345.2 302.5			-	dragged o			
ross Profit perating Profit	12.2 13.6	17.9 14.6	(31.7) (7.2)	15.3 12.7	(20.2) 7.0	37.7 35.1 28.9 34.4				destocking a	ctivities of	customers	
et profit	9.7	12.3	(21.0)	10.6	(8.1)	24.4 28.3		-	-				
ore net profit	9.7	12.3	(21.0)	10.6	(8.1)	24.4 28.3			-				
ore EPS (sen)	2.5	3.1	(21.0)	2.7	(8.1)	6.2 7.2	16.2						
BITDA margin (%)	12.4	13.5		14.0		10.9 11.6				Better margin roduct mix, fe			
BT margin (%)	13.8	11.0		11.6		8.4 11.4			pr	products, an	nd increase	ed foreign	,
ore PATMI margin (%) ource: Company, Apex Securities	9.8	9.3 f financial ve	ear to reali	9.7	nanv's fina	7.1 9.4 ncial quarters w		ndar vear		exc	hange gaii	15	
surces company, ripex securities	change of	, mancial ye	or to ream	gir the com	ouny o mila	ncial qualities w	er ere core	nour yeur.					
inancial Highlights													
ncome Statement	EV.04	EV.00	<b>5</b> V.00	EVOCE	EV045	Balance			EV.04	EV.00	EV.00	EVOCE	EV 0.45
YE Dec (RM m)	FY21			FY23F		FYE Dec	(RM m		FY21			FY23F	
evenue ross Profit	362.2 30.1	367.4 40.7	482.4 60.2	425.5 67.0	701.3 105.2	Cash Receivab	00		17.1 100.2		41.7 131.8	90.1 139.3	129.6 127.3
ther income dministrative expenses	1.2 -9.1		1.4 -17.1		0.5 -19.0			s	72.5 35.6		101.7 26.9	82.4 33.4	137. 33.3
elling and Distribution expen	-0.2		-0.4		-0.4				225.4		302.2	345.2	427.3
perating Profit	22.0	29.8	44.2	56.6	86.3		Total Current Assets Fixed Assets			2 84.0	115.4	152.1	181.0
inance costs	-4.1	-3.9	-3.9	-5.0	-5.0	Intangible	Intangibles			0.0	0.0	0.0	0.0
re-tax Profit	17.8	25.9	40.3	51.6	81.3	Other nor	-current a	assets	0.0	0.0	1.8	0.0	0.0
ax	-2.7	-3.9	-3.0	-11.9	-17.9	Total No	n-curre	nt assets	56.2	84.0	117.2	152.1	181.0
rofit After Tax	15.1	22.0	37.2	39.7	63.4	Short-terr	n Debt		110.2	98.5	72.7	72.2	96.
inority Interest	1.6	0.0	0.0	0.0	0.0	Payables			46.3	75.5	69.0	51.9	86.
et Profit	16.7	22.0	37.2	39.7	63.4	Other Cu	Other Current Liabilities			3 12.2	15.3	15.5	17.
ceptionals	0.0	0.0	0.0	0.0	0.0	Total Cu	<b>Total Current Liabilities</b>			186.2	157.1	139.6	200.
ore Net Profit	16.7	22.0	37.2	39.7	63.4	Long-terr	Debt		26.1	1 15.9	21.1	16.0	24.
						Other nor			5.1		9.6	7.2	7.
ey Ratios	EV 24	EVAA	EVA	EVOOF	EV04E			nt Liabilities	31.2		30.7	23.2	32.5
<b>YE Dec (RM m)</b> P margin	FY21			FY 23F			-	ıy	84. <sup>2</sup> 0.0		231.6	334.6	375.
erating margin	8.3% 6.1%		12.5% 9.2%		15.0% 12.3%	•	iterest		84.1		231.6	334.6	0.0 <b>375.</b> 7
BT margin	4.9%		8.4%		11.6%				04.1	20114	20110	004.0	0.0
AT margin	4.2%		7.7%		9.0%		ow						
P margin	4.6%		7.7%	9.3%	9.0%			)	FY21	FY22	FY23	FY23F	FY24F
ore NP margin	4.6%		7.7%	9.3%	9.0%				17.8	25.9	40.3	51.6	81.3
DE	19.9%	10.9%	16.1%	11.9%	16.9%	Depreciat	ion & amo	ortisation	4.5	5.6	8.5	11.5	15.
DA	29.7%	26.2%	31.8%	26.1%	35.0%	Changes	in working	g capital	-3.0	-18.6	-9.5	-13.3	-6.
et gearing	141.8%	39.6%	22.5%	-0.6%	-2.2%	Others			-19.2	-1.7	1.7	-11.9	-17.
						Operatir	g cash	flow	0.2	11.1	41.0	38.0	72.0
ey Metric						Net cape			-11.4		-39.6	-48.2	-44
'E Dec (RM m)	FY21			FY23F			_		-3.		-1.3	0.0	0.
E (x)	29.2		25.9		16.7		_		-14.5		-40.9	-48.2	-44.2
vidend Yield (%)	0.0%		0.7%		2.9%	•		ings	0.0		-19.3	-5.7	33.2
IT line	n/a	ı 11	14	15	17	Issuance Dividend			0.0 -4.9		0.0 -7.2	77.1 -13.9	0. -22.
						Others	paiu		8.9		-0.2	0.0	-22.
aluations	FY24f					Financii	ng cash	flow	4.0		-0.2 -26.7	57.5	11.0
ore EPS (RM)	0.161					Net cash	_		-10.3		-26.6	47.3	38.8
Æ multiple (x)	20.0					Forex			0.1		-1.3		0.
air Value (RM)	3.22					Others			0.0	0.0	0.0	0.0	0.0
						Beginnin	g cash		27.4	17.1	69.6	41.7	90.
						-							

Source: Company, Apex Securities

Thursday, December 28, 2023 **Company Results** 

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### RESEARCH RECOMMENDATION FRAMEWORK

#### STOCK RECOMMENDATIONS

**BUY**: Total returns\* are expected to exceed 10% within the next 12 months.

**HOLD**: Total returns\* are expected to be within +10% to -10% within the next 12 months.

**SELL**: Total returns\* are expected to be below -10% within the next 12 months.

**TRADING BUY:** Total returns\* are expected to exceed 10% within the next 3 months. **TRADING SELL**: Total returns\* are expected to be below -10% within the next 3 months.

\*Capital gain + dividend yield

### **SECTOR RECOMMENDATIONS**

**OVERWEIGHT:** The industry defined by the analyst is expected to exceed 10% within the next 12 months. **NEUTRAL**: The industry defined by the analyst is expected to be within +10% to -10% within the next 12 months. UNDERWEIGHT: The industry defined by the analyst, is expected to be below -10% within the next 12 months.

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