

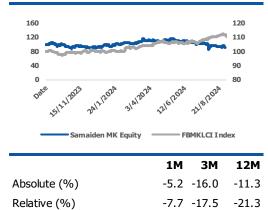
Thursday, September 12, 2024

Tan Sue Wen

(603) 7890 8888 (ext 2095) suewen.tan@apexsecurities.com.my

Recommendation:	BUY
Current Price:	RM 1.10
Previous Target Price:	RM 1.66
Target Price:	↔ RM 1.66
Upside/Downside:	50.9%
Stock information	
Board	MAIN
Sector	Industrial
Bursa / Bloomberg Code	0223 / SAMAIDEN MK
Syariah Compliant	Yes
FTSE4Good Index	No
FTSE ESG Rating	N/A
Bloomberg ESG Rating	N/A
Shares issued (m)	418.5
Market Cap (RM' m)	460.4
52-Week Price Range (RM)	1-1.42
Beta (x)	0.9
Free float (%)	28.7
3M Average Volume (m)	0.5
3M Average Value (RM' m)	0.6
Top 3 Shareholders	(%)
Ir Chow Pui Hee	31.4
Fong Yeng Foon	20.7
Chudenko Corp	13.9

Share Price Performance



Post-results briefing takeaways

Summary

- We came away feeling reassured over current operations and future prospects in the post-results briefing yesterday with Samaiden aiming to secure at least 10% of EPCC jobs and 100MW in asset ownership from LSS5.
- Future prospects remain bright, driven by strong order book expansion from CGPP, LSS5, CRESS and NEM programmes.
- We maintain our BUY recommendation with an unchanged target price of RM1.66, based on a SOP valuation.

Company Update

- We attended Samaiden's post-results briefing yesterday and came away feeling reassured over current operations and future prospects. Below are the key takeaways:
- LSS5 Details. Samaiden aims to secure at least 10% (equivalent to 200MW) of EPCC jobs, alongside 100MW in asset ownership from LSS5. We estimate these initiatives could generate c.RM600m in project value, with major contract billings expected to begin in 2HFY25. Historically, Samaiden has captured c.15.0% market share in LSS cycles. Backed by their strong track record in ground-mounted solar, we believe the 10% target for LSS5 is achievable.
- **CGPP Delays.** We came away with further insights over the delays in finalisation of CGPP contracts. The delays were attributed to i) some offtakers withdrawing from the program due to concerns of economic slowdown, and ii) rising commodity prices, especially copper, that have sharply increased substation construction costs. We believe Samaiden is capable of managing these challenges, given their extensive experience in the field.
- Order Book Replenishment Outlook. Samaiden's current order book stands at RM313.5m (C&I: 30%, Biomass: 30%, with the remainder from other RE sources), equivalent to 1.8x FY23 revenue. Over the near term, we expect new project wins to primarily derive from the 800MW CGPP tender. Combined with CRESS, 450MW NEM quota, and the deflationary trend in solar module prices (currently at a historic low of USD 0.10/watt), we believe these factors will drive further solar investments, keeping Samaiden busy until 2028.
- **Earnings revision.** No changes to our forecasts, as the key takeaways from the briefing are in line with our expectations.
- Valuation. Maintained **BUY** recommendation for Samaiden with an unchanged target price of RM1.66 based on SOP valuations. We continue to favour Samaiden due to (i) its position as a specialist in ground-mounted solar PV projects, (ii) its lowest gearing ratio (0.05x as at FY24) compared with its listed peers, and (iii) its expertise in bioenergy solutions, differentiating it from other solar EPCC players.



Thursday, September 12, 2024

Company Update

• **Risk**. Reversal in solar module costs. Heavy reliance on government initiatives. Intense market competition.

Balance Sheet

Financial Highlights

Income Statement					
FYE Jun (RM m)	FY22	FY23	FY24	FY25F	FY26F
Revenue	150.7	170.8	227.2	330.4	469.5
Gross Profit	25.5	25.8	35.5	44.4	65.8
EBITDA	17.4	14.9	24.7	35.4	55.2
Depreciation & Amortisation	-0.2	-0.3	-1.2	-4.4	-9.9
EBIT	17.2	14.6	23.5	31.0	45.3
Net Finance Income/ (Cost)	-0.8	-1.2	-1.6	-3.5	-4.7
Associates & JV	0.0	0.0	0.0	0.0	0.0
Pre-tax Profit	16.4	13.4	21.9	27.5	40.6
Тах	-4.5	-3.3	-5.8	-7.0	-10.2
Profit After Tax	11.9	10.1	16.0	20.5	30.4
Minority Interest	0.0	0.0	0.0	0.0	0.0
Net Profit	11.9	10.1	16.1	20.5	30.4
Exceptionals	-0.9	0.4	0.0	0.0	0.0
Core Net Profit	11.1	10.4	16.0	20.5	30.4

Key Ratios	
------------	--

Valuation Sum of Parts (SOP)

Solar assets

SOP Value

EPCC

FYE Jun (RM m)	FY22	FY23	FY24	FY25F	FY26F
P/E (x)	41.6	44.3	28.8	22.5	15.2
EBITDA margin	11.5%	8.7%	10.9%	10.7%	11.8%
EBIT margin	11.4%	8.6%	10.3%	9.4%	9.6%
PBT margin	10.9%	7.8%	9.6%	8.3%	8.7%
PAT margin	7.9%	5.9%	7.1%	6.2%	6.5%
NP margin	7.9%	5.9%	7.1%	6.2%	6.5%
Core NP margin	7.3%	6.1%	7.0%	6.2%	6.5%
Dividend yield	0.0%	0.0%	0.4%	0.5%	0.7%
ROE	13.8%	10.3%	11.9%	13.4%	16.9%
ROA	7.1%	5.2%	7.8%	7.1%	7.7%
Net gearing	Net Cash N	et Cash N	let Cash I	Net Cash	Net Cash

Equity Value (RM' m)

780.5

45.8

101.9

928.2 560.0

1.66

FYE Jun (RM m)	FY22	FY23	FY24	FY25F	FY26F
Cash	80.2	108.2	132.2	119.2	130.8
Receivables	35.8	37.2	52.1	56.2	60.7
Inventories	0.7	0.5	0.4	0.3	0.2
Other current assets	47.0	41.9	12.5	49.1	68.4
Total Current Assets	163.7	187.9	197.2	224.8	260.1
PPE	1.8	3.4	5.2	59.8	134.1
Other non-current assets	3.5	3.3	2.7	2.7	2.7
Total Non-current assets	5.4	6.6	7.9	62.5	136.8
Short-term Debt	10.9	4.5	6.6	33.1	70.5
Payables	62.5	70.6	56.8	71.5	100.9
Other Current Liabilities	5.7	17.0	3.5	19.7	26.2
Total Current Liabilities	79.2	92.2	66.9	124.4	197.6
Long-term Debt	0.9	1.9	1.8	8.3	17.6
Other non-current liabilities	2.9	2.4	1.8	1.8	1.8
Total Non-current Liabilities	3.8	4.4	3.6	10.1	19.4
Shareholder's equity	86.0	97.8	134.5	152.7	179.8
Minority interest	0.2	0.1	0.1	0.1	0.1
Total Equity	86.2	97.9	134.6	152.9	179.9

Cash Flow					
FYE Jun (RM m)	FY22	FY23	FY24	FY25F	FY26F
Pre-tax profit	16.4	13.4	21.9	27.5	40.6
Depreciation	0.2	0.3	0.2	4.4	9.9
Changes in working capital	-8.6	24.9	-15.1	-9.7	12.1
Others	-1.6	-5.2	-5.6	-4.5	-6.8
Operating cash flow	6.3	33.4	1.4	17.8	55.9
Net capex	-0.5	-1.8	-2.1	-59.1	-84.2
Others	-3.7	1.4	3.9	1.1	1.2
Investing cash flow	-4.2	-0.4	1.8	-58.0	-83.0
Dividends paid	0.0	0.0	-2.0	-2.3	-3.3
Others	34.1	-5.6	24.1	29.5	42.0
Financing cash flow	34.1	-5.6	22.0	27.2	38.6
Net cash flow	36.2	27.4	25.2	-13.1	11.6
Forex	0.0	0.2	-0.2	0.0	0.0
Others	0.0	0.0	0.0	0.0	0.0
Beginning cash	32.8	69.0	96.6	121.7	108.6
Ending cash	69.0	96.6	121.7	108.6	120.2

Enlarged share base (m share) **Fair Value (RM)** Source: Company, Apex Securities

Proceeds from exercise of warrants/ESOS

Key assumptions

30x FY26F PER

WACC = 6.6%



APEX SECURITIES BERHAD – CONTACT LIST

APEX SECURITIES BHD

Head Office:

5th Floor Menara UAC, 12, Jalan PJU 7/5, Mutiara Damansara, 47800 Petaling Jaya, Selangor Darul Ehsan, Malaysia

General Line: (603) 7890 8899

Petaling Jaya Office:

16th Floor, Menara Choy Fook Onn, No.1B Jalan Yong Shook Lin, 46050 Petaling Jaya, Selangor Darul Ehsan, Malaysia

General Line: (603) 7620 1118

Head Office:

DEALING TEAM

Kong Ming Ming (ext 2002) Lee Chen Ming (ext 2029) Shirley Chang (ext 2026) Ahmad Mujib (ext 2028) Azfar Bin Abdul Aziz (ext 2031) Aizzat Bin Mohd Daud (ext 2030)

Institutional Dealing Team:

Low Jin Wu (ext 2109)

Head Office:

RESEARCH TEAM

Kenneth Leong (ext 2093) Steven Chong (ext 2068) Jayden Tan (ext 2069) Chelsea Chew (ext 2070) Tan Sue Wen (ext 2075) Ong Tze Hern (ext 2113)

PJ Office:

General Line: (603) 7620 1118

RESEARCH RECOMMENDATION FRAMEWORK

STOCK RECOMMENDATIONS

BUY: Total returns* are expected to exceed 10% within the next 12 months. **HOLD**: Total returns* are expected to be within +10% to – 10% within the next 12 months. **SELL**: Total returns* are expected to be below -10% within the next 12 months. **TRADING BUY**: Total returns* are expected to exceed 10% within the next 3 months. **TRADING SELL**: Total returns* are expected to be below -10% within the next 3 months. ***Capital gain + dividend yield**

SECTOR RECOMMENDATIONS

OVERWEIGHT: The industry defined by the analyst is expected to exceed 10% within the next 12 months. **NEUTRAL**: The industry defined by the analyst is expected to be within +10% to -10% within the next 12 months. **UNDERWEIGHT**: The industry defined by the analyst, is expected to be below -10% within the next 12 months.

DISCLAIMER

Disclaimer: The report is for internal and private circulation only and shall not be reproduced either in part or otherwise without the prior written consent of Apex Securities Berhad. The opinions and information contained herein are based on available data believed to be reliable. It is not to be construed as an offer, invitation or solicitation to buy or sell the securities covered by this report.

Opinions, estimates and projections in this report constitute the current judgment of the author. They do not necessarily reflect the opinion of Apex Securities Berhad and are subject to change without notice. Apex Securities Berhad has no obligation to update, modify or amend this report or to otherwise notify a reader thereof in the event that any matter stated herein, or any opinion, projection, forecast or estimate set forth herein, changes or subsequently becomes inaccurate.

All analyst(s) names appear in the front page, whom prepared this report, does not have any interest in the following securities covered in this report.

Apex Securities Berhad does not warrant the accuracy of anything stated herein in any manner whatsoever and no reliance upon such statement by anyone shall give rise to any claim whatsoever against Apex Securities Berhad. Apex Securities Berhad may from time to time have an interest in the company mentioned by this report. This report may not be reproduced, copied or circulated without the prior written approval of Apex Securities Berhad.