Monday, September 30, 2024

Company Results

Steven Chong

(603) 7890 8888 (ext 2068) stevenchong@apexsecurities.com.my

Recommendation:		HOLD
Current Price:		RM 2.44
Previous Target Price:		RM 2.35
Target Price:	\leftrightarrow	RM 2.35
Upside/Downside:		-3.7%

Stock information

Board	MAIN
Sector	Plantation
Bursa / Bloomberg Code	5027 / KIML MK
Syariah Compliant	Yes
FTSE4Good Index	No
FTSE ESG Rating	N/A
Bloomberg ESG Rating	N/A
Shares issued (m)	975.6
Market Cap (RM' m)	2,380.5
52-Week Price Range (RM)	2.5-1.824
Beta (x)	0.7
Free float (%)	24.8
3M Average Volume (m)	0.2
3M Average Value (RM' m)	0.5

Top 3 Shareholders	(%)
Sharikat Kim Loong Sdn Bhd	64.0
Teo Chuan Keng Sdn Bhd	2.1
Chellam Krishnan	1.6

Share Price Performance



	1M	3M	12M
Absolute (%)	-2.0	10.9	34.5
Relative (%)	-0.9	6.2	15.4

Kim Loong Resources Berhad

Dragged by milling operation

Summary

- KMLOONG recorded CNP of RM39.5m (-3.8% yoy, -27.1% qoq) in 2QFY25, bringing 1HFY25 CNP to RM93.7m (+28.0% yoy), which was above ours and consensus' expectations, accounting for 60% and 58% of forecasts respectively, with actual CPO ASP in 6MFY25 was +3.9% higher than expectations.
- We make no change to our forecast as milling margins may remain under pressure due to the impact of El Nino on fruit yields.
- We keep our HOLD call with a target price of RM2.35 by pegging PE multiple of 15.1x to FY25F EPS of RM0.16.

Results Review

- **Results review**. KMLOONG's 2QFY25 core net earnings stood at RM39.5m, shed 27.1% qoq and -3.8% yoy. The decline in CNP was mainly dragged by shrinking milling margins to 7.0% (vs 9.1% in 2QFY24) as the division suffered from lower OER. However, revenue for the quarter increased +4.5% qoq and +5.3% yoy to RM405.9m.
- Above expectations. 1HFY25 CNP of RM93.7m was slightly above both our and consensus expectations by 60% and 58% respectively. This variance was driven by stronger-than-expected realiased CPO price, holding steady around RM4,000, compared to our softer ASP forecast of RM3,850.
- **Operations Highlights**. Plantation segment EBIT contribution increased +16.5% yoy thanks to robust growth in FFB production and FFB ASP. Meanwhile, EBIT from palm oil milling was down -19.2% yoy as OER fell from 20.6% to 20.0% due to increased purchases of third-party FFB, which generally have lower fruit quality.
- Declared dividend of 5 sen per share. We expect another dividend of 10 sen
 per share to be declared in 2HFY25. As such, total dividend for FY25 could end up
 at 15 sen per share, which translates into a dividend yield of 6% based on current
 share price of RM2.44.
- Outlook. No change to management guidance on FFB growth target of 350,000 mt with FFB intake under milling operation at 1.6m. The Group has achieved 53.9% and 48.4% thus far for FFB production and FFB intake target respectively. Meanwhile, KMLOONG's replanting is well on track, with the Group having completed 600 ha of its 1,000 ha replanting target.
- **Valuation**. Although reported earnings came above expectations, we make no change to our forecast as we expect milling margins to remain under pressure due to the impact of El Nino on fruit yields. We maintain our **HOLD** call with a target price of **RM2.35**, based on **15.1x PER** at +1 std from 3-year forward average pegged to FY25F EPS of RM0.16.



Monday, September 30, 2024

Company Results

• **Risk**. EU export ban and regulations, changing weather patterns affect FFB production, taxation and export ban in Indonesia threatens local CPO demand, shortage of labours and rising operational cost.

Figure 1: Results Comparison

FYE Dec (RM m)	2QFY25	2QFY24	YoY (%)	1QFY25	Q oQ (%)	1HFY24	1HFY25	YoY (%)	5 Quarters Trend	Comments
Revenue	405.9	385.6	<i>5.3</i>	388.4	4.5	712.3	794.3	11.5	-	Lifted by increase in sales volume
EBITDA	61.4	65.1	(5.6)	83.6	(26.6)	125.7	145.1	<i>15.4</i>		and ASP
Pre-tax profit	52.3	55.4	(5.6)	74.3	(29.6)	106.1	126.7	19.4	-	
Net profit	37.7	39.8	(5.3)	56.7	(33.4)	78.5	94.4	20.2		
Core net profit	39.5	41.1	(3.8)	54.2	(27.1)	73.2	93.7	28.0		Milling margin dragged by lower
Core EPS (sen)	4.1	4.2	(3.8)	5.6	(27.1)	7.6	9.7	28.0		OER
EBITDA margin (%)	15.1	16.9		21.5		17.6	18.3			
PBT margin (%)	12.9	14.4		19.1		14.9	15.9			
Core PATMI margin (%)	9.7	10.7		14.0		10.3	11.8			

Source: Company, Apex Securities



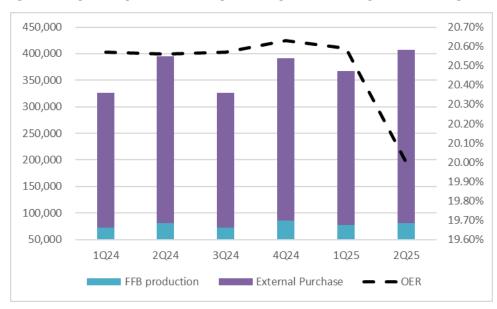
APEX SECURITIES BERHAD

Monday, September 30, 2024 Company Results

Monday, September 30, 2	2024								С	ompany	Results
Financial Highlights											
Income Statement						Balance Sheet					
FYE Dec (RM m)	FY23	FY24	FY25F	FY26F	FY27F	FYE Dec (RM m)	FY23	FY24	FY25F	FY26F	FY27F
Revenue	1908.3	1526.1	1589.5	1560.9	1564.5	Cash	235.0	175.5	240.6	305.2	378.9
Operating Profit	246.4	221.2	245.1	239.6	239.5	Receivables	48.1	43.1	44.9	44.1	44.2
EBITDA	287.9	270.1	294.0	288.8	289.0	Inventories	58.2	43.0	44.8	44.0	44.1
Depreciation & Amortisation	39.8	43.6	43.4	43.6	43.8	Other current assets	174.8	252.0	252.0	252.0	252.0
EBIT	248.1	226.5	250.5	245.2	245.2	Total Current Assets	516.0	513.6	582.3	645.3	719.1
Net Finance Income/ (Cost)	-4.3	-5.8	-5.7	-2.8	-4.1	Fixed Assets	603.3	600.7	603.6	605.4	607.3
Associates & JV	0.0	0.0	0.0	0.0	0.0	Intangibles	0.0	0.0	0.0	0.0	0.0
Pre-tax Profit	252.4	232.3	244.8	242.4	241.2	Other non-current assets	144.3	142.2	142.2	142.2	142.2
Tax	-52.8	-54.4	58.8	58.2	57.9	Total Non-current assets	747.6	742.9	745.8	747.6	749.5
Profit After Tax	199.7	177.9	186.1	184.2	183.3	Short-term Debt	13.0	16.0	0.0	0.0	0.0
M ino rity Interest	37.4	30.1	30.1	30.1	30.1	Payables	99.0	91.4	94.2	92.6	92.8
Net Profit	162.3	147.8	156.0	154.1	153.2	Other Current Liabilities	59.4	41.8	41.8	41.8	41.8
Exceptionals	0.0	0.0	0.0	0.0	0.0	Total Current Liabilities	171.3	149.2	136.0	134.4	134.7
Core Net Profit	162.3	147.8	156.0	154.1	153.2	Long-term Debt	45.5	35.5	49.4	49.7	50.4
						Other non-current liabilities	93.1	91.3	91.3	91.3	91.3
Key Ratios						Total Non-current Liabilities	138.6	126.8	140.7	14 1.0	14 1.8
FYE Dec (RM m)	FY23	FY24	FY25F	FY26F	FY27F	Shareholder's equity	834.4	865.0	875.6	881.6	896.1
EBITDA margin	15.1%	17.7%	18.5%	18.5%	18.5%	M ino rity interest	119.3	115.5	115.5	115.5	115.5
EBIT margin	13.0%	14.8%	15.8%	15.7%	15.7%	Equity	953.7	980.4	991.1	997.0	10 11.5
PBT margin	13.2%	15.2%	15.4%	15.5%	15.4%						
PAT margin	10.5%	11.7%	11.7%	11.8%	11.7%	Cash Flow					
NP margin	8.5%	9.7%	9.8%	9.9%	9.8%	FYE Dec (RM m)	FY23	FY24	FY25F	FY26F	FY27F
Core NP margin	8.5%	9.7%	9.8%	9.9%	9.8%	Pre-tax profit	252.4	232.3	244.8	242.4	241.2
ROE	17.0%	15.1%	15.7%	15.5%	15.1%	Depreciation & amortisation	39.8	43.6	43.4	43.6	43.8
ROA	12.8%	11.8%	11.7%	11.1%	10.4%	Changes in working capital	-48.0	12.6	-0.8	0.0	0.1
Net gearing	Net Cash I	Net Cash	Net Cash	Net Cash	Net Cash	Others	-31.2	-53.6	-28.7	-28.1	-27.8
						Operating cash flow	213.0	234.9	258.8	258.0	257.2
						Net capex	-63.8	-44.5	-46.3	-45.5	-45.6
						Others	-54.0	-71.5	0.0	0.0	0.0
						Investing cash flow	-117.8	-116.0	-46.3	-45.5	-45.6
Valuations	FY25F					Changes in borrowings	-8.0	-7.0	-2.0	0.3	0.7
Core EPS (RM)	0.16					Issuance of shares	0.0	0.0	0.0	0.0	0.0
P/E multiple (x)	15.1					Dividends paid	-135.3	-145.3	-145.3	-148.2	-138.7
Fair Value (RM)	2.35					Others	-25.5	-26.1	0.0	0.0	0.0
Source: Company, Apex Securiti	es					Financing cash flow	-168.8	-178.4	-147.4	-147.9	-138.0
						Net cash flow	-73.6	-59.6	65.1	64.6	73.7
						Forex	0.0	0.0	0.0	0.0	0.0
						Others	1.1	1.1	1.1	1.1	1.1
						Beginning cash	307.5	233.9	174.4	239.5	304.1
						Ending cash	235.0	175.5	240.6	305.2	378.9



Quarterly FFB production (tonnes), external purchases (tonnes) and OER (%)



Source: Company, Apex Securities

Monthly FFB Production (Tonnes)



Source: Company, Apex Securities

Monday, September 30, 2024 Company Results

APEX SECURITIES BERHAD – CONTACT LIST

APEX SECURITIES BHD

Head Office:5th Floor Menara UAC, 12, Jalan PJU 7/5, Mutiara Damansara,

47800 Petaling Jaya,

Selangor Darul Ehsan, Malaysia

General Line: (603) 7890 8899

Petaling Jaya Office:

16th Floor, Menara Choy Fook Onn, No.1B Jalan Yong Shook Lin, 46050 Petaling Jaya, Selangor Darul Ehsan, Malaysia

General Line: (603) 7620 1118

DEALING TEAM

Head Office:

Kong Ming Ming (ext 2002) Lee Chen Ming (ext 2029) Shirley Chang (ext 2026) Ahmad Mujib (ext 2028) Azfar Bin Abdul Aziz (ext 2031) Aizzat Bin Mohd Daud (ext 2030)

Institutional Dealing Team:

Low Jin Wu (ext 2109)

PJ Office:

General Line: (603) 7620 1118

RESEARCH TEAM

Head Office: Kenneth Leong (ext 2093) Steven Chong (ext 2068) Jayden Tan (ext 2069) Chelsea Chew (ext 2070) Tan Sue Wen (ext 2095) Ong Tze Hern (ext 2113)

RESEARCH RECOMMENDATION FRAMEWORK

STOCK RECOMMENDATIONS

BUY: Total returns* are expected to exceed 10% within the next 12 months.

HOLD: Total returns* are expected to be within +10% to -10% within the next 12 months.

SELL: Total returns* are expected to be below -10% within the next 12 months.

TRADING BUY: Total returns* are expected to exceed 10% within the next 3 months.

TRADING SELL: Total returns* are expected to be below -10% within the next 3 months.

*Capital gain

SECTOR RECOMMENDATIONS

OVERWEIGHT: The industry defined by the analyst is expected to exceed 10% within the next 12 months. **NEUTRAL**: The industry defined by the analyst is expected to be within +10% to -10% within the next 12 months. **UNDERWEIGHT**: The industry defined by the analyst, is expected to be below -10% within the next 12 months.

DISCLAIMER

Disclaimer: The report is for internal and private circulation only and shall not be reproduced either in part or otherwise without the prior written consent of Apex Securities Berhad. The opinions and information contained herein are based on available data believed to be reliable. It is not to be construed as an offer, invitation or solicitation to buy or sell the securities covered by this report.

Opinions, estimates and projections in this report constitute the current judgment of the author. They do not necessarily reflect the opinion of Apex Securities Berhad and are subject to change without notice. Apex Securities Berhad has no obligation to update, modify or amend this report or to otherwise notify a reader thereof in the event that any matter stated herein, or any opinion, projection, forecast or estimate set forth herein, changes or subsequently becomes inaccurate.

All analyst(s) names appear in the front page, whom prepared this report, does not have any interest in the following securities covered in this report.

Apex Securities Berhad does not warrant the accuracy of anything stated herein in any manner whatsoever and no reliance upon such statement by anyone shall give rise to any claim whatsoever against Apex Securities Berhad. Apex Securities Berhad may from time to time have an interest in the company mentioned by this report. This report may not be reproduced, copied or circulated without the prior written approval of Apex Securities Berhad.