

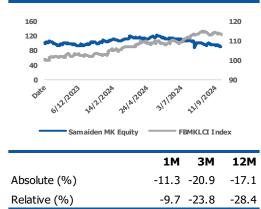
#### Tuesday, October 1, 2024

## **Tan Sue Wen**

(603) 7890 8888 (ext 2095) suewen.tan@apexsecurities.com.my

Recommendation:	BUY
Current Price:	RM 1.02
Previous Target Price:	RM 1.66
Target Price:	↔ <b>RM 1.66</b>
Upside/Downside:	62.7%
Stock information	
Board	MAIN
Sector	Industrial
Bursa / Bloomberg Code	0223 / SAMAIDEN MK
Syariah Compliant	Yes
FTSE4Good Index	No
FTSE ESG Rating	N/A
Bloomberg ESG Rating	N/A
Shares issued (m)	418.6
Market Cap (RM' m)	427.0
52-Week Price Range (RM)	1-1.42
Beta (x)	1.1
Free float (%)	28.7
3M Average Volume (m)	0.4
3M Average Value (RM' m)	0.5
Top 3 Shareholders	(%)
Ir Chow Pui Hee	31.4
Fong Yeng Foon	20.7
Chudenko Corp	13.9

#### Share Price Performance



# Samaiden Group Berhad

# **Another LSS Job In The Pocket**

# Summary

- Secured a RM52m LSS contract for a 14MW solar project from Legasi Green Power, with the project set to commence within 12 months from the LOA date.
- This new contract win bumps Samaiden's outstanding order book to RM365.5m, representing an orderbook-to-cover ratio of 1.6x against FY24 revenue of RM227.2m.
- We maintain our BUY recommendation with an unchanged target price of RM1.66, based on a SOP valuation.

# **Company Update**

- New contract secured. Samaiden has secured a Letter of Award from Legasi Green Power for the development of a 14MW large-scale solar project under the Large Scale Solar Photovoltaic (LSS) programme.
- Contract details. The 14MW project, valued at RM52m, will be located in Sungai Petani, Kedah. The project is expected to commence within 12 months from the LOA date, with a target COD by August 2025, assuming no delay. The project also includes a defects liability period of 36 months from the COD, as approved by TNB and ST.
- Orderbook update. This latest contract win bumps Samaiden's outstanding order book to RM365.5m, representing an orderbook-to-cover ratio of 1.6x against FY24 revenue of RM227.2m. We anticipate the revenue will be recognised in phases, with one-third recognised in FY25, and the remaining revenue likely to be recognised gradually through FY26, in line with the expected COD in Q1FY26. Based on an estimated EBIT margin of 6%, the project is expected to contribute RM3.1m in EBIT over its lifecycle.
- **Earnings revision.** No changes have been made to our earnings forecasts, as the contract win falls within our FY25F order book replenishment target of RM1.0bn.
- Valuation. We maintain our BUY recommendation for Samaiden with an unchanged target price of RM1.66, based on SOP valuations. We remain optimistic about Samaiden's prospects due to (i) its expertise in ground-mounted solar PV projects, (ii) its lowest gearing ratio (0.05x as of FY24) among listed peers, and (iii) its focus on bioenergy solutions, which differentiates it from other solar EPCC players.
- **Risk**. Reversal in solar module costs. Heavy reliance on government initiatives. Intense market competition.



## Tuesday, October 1, 2024

# Financial Highlights

Income Statement					
FYE Jun (RM m)	FY22	FY23	FY24	FY25F	FY26F
Revenue	150.7	170.8	227.2	330.4	469.5
Gross Profit	25.5	25.8	35.5	44.4	65.8
EBITDA	17.4	14.9	24.7	35.4	55.2
Depreciation & Amortisation	-0.2	-0.3	-1.2	-4.4	-9.9
EBIT	17.2	14.6	23.5	31.0	45.3
Net Finance Income/ (Cost)	-0.8	-1.2	-1.6	-3.5	-4.7
Associates & JV	0.0	0.0	0.0	0.0	0.0
Pre-tax Profit	16.4	13.4	21.9	27.5	40.6
Tax	-4.5	-3.3	-5.8	-7.0	-10.2
Profit After Tax	11.9	10.1	16.0	20.5	30.4
Minority Interest	0.0	0.0	0.0	0.0	0.0
Net Profit	11.9	10.1	16.1	20.5	30.4
Exceptionals	-0.9	0.4	0.0	0.0	0.0
Core Net Profit	11.1	10.4	16.0	20.5	30.4

#### Key Ratios

FYE Jun (RM m)	FY22	FY23	FY24	FY25F	FY26F
P/E (x)	41.6	44.3	28.8	22.5	15.2
EBITDA margin	11.5%	8.7%	10.9%	10.7%	11.8%
EBIT margin	11.4%	8.6%	10.3%	9.4%	9.6%
PBT margin	10.9%	7.8%	9.6%	8.3%	8.7%
PAT margin	7.9%	5.9%	7.1%	6.2%	6.5%
NP margin	7.9%	5.9%	7.1%	6.2%	6.5%
Core NP margin	7.3%	6.1%	7.0%	6.2%	6.5%
Dividend yield	0.0%	0.0%	0.4%	0.5%	0.7%
ROE	13.8%	10.3%	11.9%	13.4%	16.9%
ROA	7.1%	5.2%	7.8%	7.1%	7.7%
Net gearing	Net Cash				

Valuation

Sum of Parts (SOP)	Equity Value (RM' m)	Key assumptions
EPCC	780.5	30x FY26F PER
Solar assets	45.8	WACC = 6.6%
Proceeds from exercise of warrants/ESOS	101.9	
SOP Value	928.2	
Enlarged share base (m share)	560.0	
Fair Value (RM)	1.66	

Source: Company, Apex Securities

FYE Jun (RM m)	FY22	FY23	FY24	FY25F	FY26F
Cash	80.2	108.2	132.2	119.2	130.8
Receivables	35.8	37.2	52.1	56.2	60.7
Inventories	0.7	0.5	0.4	0.3	0.2
Other current assets	47.0	41.9	12.5	49.1	68.4
Total Current Assets	163.7	187.9	197.2	224.8	260.1
PPE	1.8	3.4	5.2	59.8	134.1
Other non-current assets	3.5	3.3	2.7	2.7	2.7
Total Non-current assets	5.4	6.6	7.9	62.5	136.8
Short-term Debt	10.9	4.5	6.6	33.1	70.5
Payables	62.5	70.6	56.8	71.5	100.9
Other Current Liabilities	5.7	17.0	3.5	19.7	26.2
Total Current Liabilities	79.2	92.2	66.9	124.4	197.6
Long-term Debt	0.9	1.9	1.8	8.3	17.6
Other non-current liabilities	2.9	2.4	1.8	1.8	1.8
<b>Total Non-current Liabilities</b>	3.8	4.4	3.6	10.1	19.4
Shareholder's equity	86.0	97.8	134.5	152.7	179.8
Minority interest	0.2	0.1	0.1	0.1	0.1
Total Equity	86.2	97.9	134.6	152.9	179.9

Cash Flow	
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**Balance Sheet** 

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FYE Jun (RM m)	FY22	FY23	FY24	FY25F	FY26F
Pre-tax profit	16.4	13.4	21.9	27.5	40.6
Depreciation	0.2	0.3	0.2	4.4	9.9
Changes in working capital	-8.6	24.9	-15.1	-9.7	12.1
Others	-1.6	-5.2	-5.6	-4.5	-6.8
Operating cash flow	6.3	33.4	1.4	17.8	55.9
Net capex	-0.5	-1.8	-2.1	-59.1	-84.2
Others	-3.7	1.4	3.9	1.1	1.2
Investing cash flow	-4.2	-0.4	1.8	-58.0	-83.0
Dividends paid	0.0	0.0	-2.0	-2.3	-3.3
Others	34.1	-5.6	24.1	29.5	42.0
Financing cash flow	34.1	-5.6	22.0	27.2	38.6
Net cash flow	36.2	27.4	25.2	-13.1	11.6
Forex	0.0	0.2	-0.2	0.0	0.0
Others	0.0	0.0	0.0	0.0	0.0
Beginning cash	32.8	69.0	96.6	121.7	108.6
Ending cash	69.0	96.6	121.7	108.6	120.2

# Company Update



#### **APEX SECURITIES BERHAD – CONTACT LIST**

#### **APEX SECURITIES BHD**

5th Floor Menara UAC, 12, Jalan PJU 7/5,

**Head Office:** 

Mutiara Damansara,

47800 Petaling Jaya,

**Petaling Jaya Office:** 

Selangor Darul Ehsan, Malaysia

General Line: (603) 7890 8899

16th Floor, Menara Choy Fook Onn,

#### **DEALING TEAM**

#### **Head Office:**

Kong Ming Ming (ext 2002) Lee Chen Ming (ext 2029) Shirley Chang (ext 2026) Ahmad Mujib (ext 2028) Azfar Bin Abdul Aziz (ext 2031) Aizzat Bin Mohd Daud (ext 2030)

**Institutional Dealing Team:** 

Low Jin Wu (ext 2109)

#### **RESEARCH TEAM**

**Head Office:** Kenneth Leong (ext 2093) Steven Chong (ext 2068) Jayden Tan (ext 2069) Chelsea Chew (ext 2070) Tan Sue Wen (ext 2095) Ong Tze Hern (ext 2113)

Selangor Darul Ehsan, Malaysia General Line: (603) 7620 1118

No.1B Jalan Yong Shook Lin, 46050 Petaling Jaya,

#### PJ Office:

General Line: (603) 7620 1118

#### **RESEARCH RECOMMENDATION FRAMEWORK**

#### STOCK RECOMMENDATIONS

BUY: Total returns\* are expected to exceed 10% within the next 12 months. **HOLD**: Total returns<sup>\*</sup> are expected to be within +10% to -10% within the next 12 months. SELL: Total returns\* are expected to be below -10% within the next 12 months. TRADING BUY: Total returns\* are expected to exceed 10% within the next 3 months. **TRADING SELL**: Total returns\* are expected to be below -10% within the next 3 months. \*Capital gain + dividend yield

#### SECTOR RECOMMENDATIONS

**OVERWEIGHT**: The industry defined by the analyst is expected to exceed 10% within the next 12 months. **NEUTRAL**: The industry defined by the analyst is expected to be within +10% to -10% within the next 12 months. UNDERWEIGHT: The industry defined by the analyst, is expected to be below -10% within the next 12 months.

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