

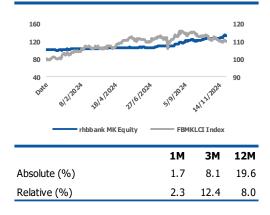
## Samuel Woo

(603) 7890 8888 (ext 2121) samuel.woo@apexsecurities.com.my

Recommendation:	HOLD
Current Price:	RM 6.52
Previous Target Price:	-
Target Price:	RM 6.92
Upside/Downside:	6.1%
Stock information	
Board	MAIN
Sector	Financial Services
Bursa / Bloomberg Code	1066 / RHBBANK MK
Syariah Compliant	No
FTSE4Good Index	Yes
FTSE ESG Rating	****
Bloomberg ESG Rating	N/A
Shares issued (m)	4,359.5
Market Cap (RM' m)	28,423.9
52-Week Price Range (RM)	6.83-5.38
Beta (x)	0.8
Free float (%)	80.8
3M Average Volume (m)	8.0
3M Average Value (RM' m)	50.7
Top 3 Shareholders	(%)
Employees Provident Fund Board	38.0

# Amanah Saham Nasional Bhd Share Price Performance

Osk Holdings Bhd



10.3

6.7

## **RHB Bank Berhad**

## **Tailwinds and Headwinds**

## Summary

- RHB is a Group that sees multiple opportunities for growth in the next couple of years but also faces some glaring headwinds.
- Regardless, there are multiple drivers, including (i) Probable improvements in asset quality, which could alleviate loan compression pressure, (ii) A conducive environment for NOII, particularly on the non-fee side, (iii) A possible turnaround in CASA outlook, and (iv) RHB's elevated CET 1 ratio, which provides opportunities for improved dividend payouts and a sleeker capital structure (leading to better ROEs).
- We initiate coverage on RHB with a HOLD recommendation with a TP of RM6.92 based on FY25F GGM-PBV of 0.89x.

## **Company Background**

- RHB is a Malaysian bank based in Kuala Lumpur and founded in 1997. A wholly owned subsidiary of RHB Capital, RHB Bank Berhad is a result of three mergers – with Kwong Yik Bank Berhad, Sime Bank Berhad, and Bank Utama (Malaysia) Berhad in 1997, 1999, and 2003.
- Ranked among the top banks in Malaysia and with a significant presence in ASEAN, RHB has strong market leadership in Malaysia across targeted products and segments. With more than 14,000 employees Group-wide, RHB's presence spans 7 countries in the ASEAN region.



## **Income Statement**

Earnings and ROE. RHB's ROE has been lacklustre lately, coming in regularly at the c.9.5% level. This primarily concerns COF and fee income weaknesses, as well as its large capital base. Note that in recent years, ROE has also been buoyed by large writebacks, which are non-sustainable. We think any possible ROE uplift in FY25 will likely be writeback-led, given that management has been guiding for largescale recoveries for quite some time.

## Fig 1: Core Net Profit



Source: RHB





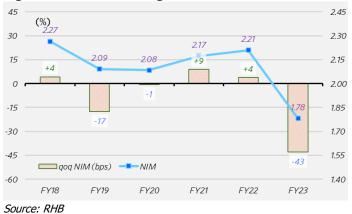
- Management NII and NIM. RHB's NIM has underperformed its peers due to its problematic COF, which is brought about by a weak deposit franchise. We are also sceptical about RHB's continued reliance on mortgage loans as a growth driver, given their lower yields. RHB's SME and corporate loan growth has been extremely poor; unlike other banks, they have no proper offset for the thin-margined mortgages.
- However, management seems confident they can stage a NIM turnaround. They
  are banking on improved CASA inflows from various government-related
  partnerships (notably, the mySiswa programme) for improved CASA inflows. NonSingaporean overseas loans are expected to pick up once again in FY25 given that
  they are predominantly SMEs, this should provide light benefit for loan yields.



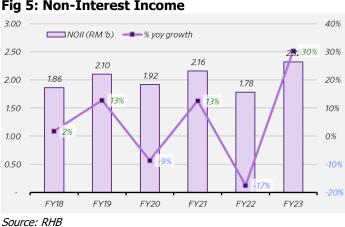








**NOII.** RHB's NOII comprises a large portion of its topline relative to peers. In recent • times, non-fee income has taken centre stage - a conducive environment has led to a windfall of trading gains and derivative and forex income in these few years. In contrast, fee income has been relatively muted as of late, though judging by the latest results, this seems to be recovering well.

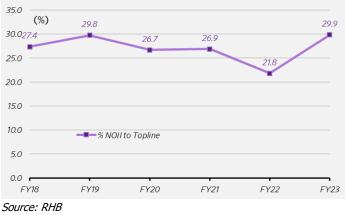


## Fig 5: Non-Interest Income

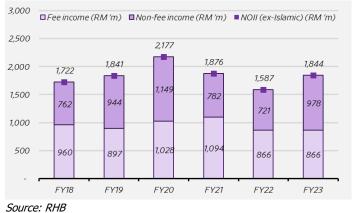


## **Initiation Coverage**

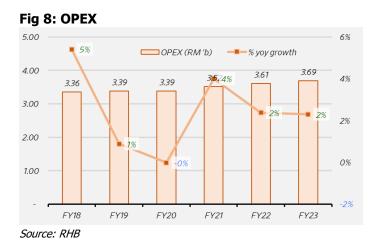




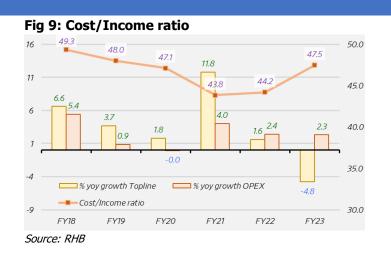
## Fig 7: Fee/Non-fee Income Split



• **OPEX.** RHB's OPEX growth is revenue-led (i.e. dependent on their cost/income ratio targets). Hence, this is often well controlled, but an upper-single-digit annual growth rate will likely be seen in FY24 as cost inflation ramps. RHB's cost/income ratio falls on the higher side (>45%), largely due to topline volatility.









## **Balance Sheet**

- Loans. RHB's loan growth has been lacking lately due to its weak domestic nonretail segment and overseas contributions. Instead, the Group focuses on its domestic consumer segment: residential mortgages, unsecured lending, and hire purchase loans.
- While Singapore is usually a reliable growth driver, forex effects have recently • dragged loan growth from this segment. Other overseas operations are still showing sharp contraction, as the asset quality situation in these places continues to inhibit sustained growth.



## Fig 10: Gross loans

Fig 11: Loans by Segment

RM bil	Sep	Dec	Jun	Sep	Q-0-Q	YTD	Y-o-Y
	2023	2023	2024	2024	Q-0-Q	110	1-0-1
GROUP COMMUNITY BANKING	138.5	140.8	144.8	147.4	1.8%	4.7%	6.4%
Retail	111.1	113.3	117.0	119.5	2.1%	5.4%	7.5%
Mortgage	79.8	81.5	84.9	86.9	2.3%	6.6%	8.9%
Commercial Property Financing	4.1	4.0	3.9	3.9	-1.4%	-4.5%	-5.5%
ASB Financing	6.1	6.1	5.6	5.7	0.2%	-7.5%	-8.0%
Auto Financing	10.5	10.8	11.5	11.8	2.7%	9.6%	12.1%
Unsecured Business	10.1	10.4	10.5	10.8	2.8%	4.0%	6.8%
Others	0.5	0.5	0.5	0.5	-1.0%	-3.1%	-4.5%
SME	27.4	27.5	27.8	27.9	0.3%	1.4%	2.0%
GROUP WHOLESALE BANKING	47.9	48.8	47.8	48.6	1.7%	-0.4%	1.4%
Corporate	40.2	40.9	39.1	39.5	1.1%	-3.4%	-1.8%
Commercial	7.7	7.9	8.7	9.1	4.6%	15.2%	17.7%
TOTAL RHB DOMESTIC	186.5	189.6	192.6	196.0	1.8%	3.4%	5.1%
OVERSEAS OPERATIONS	32.9	32.8	35.3	31.5	-10.8%	-3.8%	-4.3%
Singapore	27.0	27.1	29.9	26.7	-10.8%	-1.6%	-1.0%
Others	6.0	5.6	5.4	4.8	-10.8%	-14.3%	-19.1%
TOTAL RHB GROUP	219.4	222.4	227.9	227.5	-0.2%	2.3%	3.7%
TOTAL RHB GROUP – normalised for Forex					1.2%	3.6%	4.9%

Excluding forex impact on to Q-o-Q = -3.1% to RM34.2 bil YTD = 3.8% to RM34.0 bil Y-o-Y = 2.6% to RM33.8 bil

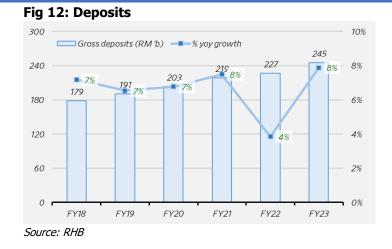
Source: RHB

Deposits, CASA, and Liquidity. RHB's deposit growth usually keeps up with loan growth. Unfortunately, the brunt of this growth is driven by pricier FDs (RHB has among the highest proportion of FDs in its deposit mix), which tends to lead to a suboptimal COF. Unfortunately, RHB has had persistent issues growing its CASA (especially on the retail side), which we feel may be partially due to its slow nonretail loan growth and weak deposit franchise.

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alised growth for Overseas ope





## Fig 13: CASA



## Fig 14: More on Deposits



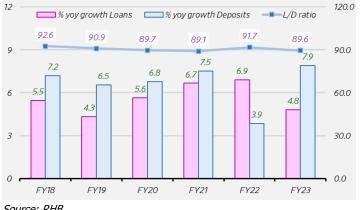
	CASA	by Segn	nent				
RM bil	Sep 2023	Dec 2023	Jun 2024	Sep 2024	Q-o-Q	YTD	Y-o-Y
GROUP COMMUNITY BANKING	39.1	39.9	40.9	40.7	-0.4%	2.1%	4.1%
Retail	21.1	20.9	22.1	21.7	-1.9%	3.6%	2.6%
SME	17.9	18.9	18.7	19.0	1.4%	0.3%	5.9%
GROUP WHOLESALE BANKING	16.1	20.3	18.5	18.6	0.4%	-8.7%	15.1%
Corporate	14.5	18.6	16.9	16.7	-1.1%	-10.2%	15.2%
Commercial	1.6	1.8	1.6	1.9	16.2%	7.1%	14.1%
TOTAL RHB DOMESTIC	55.2	60.2	59.4	59.3	-0.1%	-1.6%	7.3%
OVERSEAS OPERATIONS	8.3	8.2	8.3	7.5	-9.4%	-8.5%	-10.0%
TOTAL RHB GROUP	63.6	68.4	67.6	66.8	-1.3%	-2.4%	5.0%
CASA Ratio	26.9%	27.9%	28.1%	28.0%			



## **Initiation Coverage**



## Fig 16: Loan/Deposit ratio



- **Asset quality and provisioning.** RHB has struggled with asset quality, with the • main sources of trouble being its overseas businesses. Thailand and Cambodia in particular are two countries with large exposure to tourism and other COVID-19impacted industries. As with other banks, its domestic mortgage GILs have been ticking upward - though it is far from an alarming rate. A more positive trend is seen in most other loan classes.
- Its LLC has stood at a low 70% level for several quarters, but the Group is banking • on several large recoveries to push this figure up by FY25. Provisioning levels have been buoyed by writebacks in the last couple of years - with more recoveries expected, we could see further writebacks in FY25.



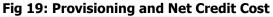
**Initiation Coverage** 

## Fig 17: Gross Impaired Loans



## Fig 18: GIL by Segment







Source: RHB



## **Initiation Coverage**



• **Capital and dividends.** RHB's CET 1 ratio is among the highest in the industry, leaving ample room for dividend upside (its dividend yields are already among the best in the industry). It has begun its DRP again recently ahead of Basel III implementation (which we feel is an overly prudent measure). Note that management intends to reduce CET 1 slowly over the next couple of years, which prevents it from achieving a more optimal ROE.











## **Investment Highlights**

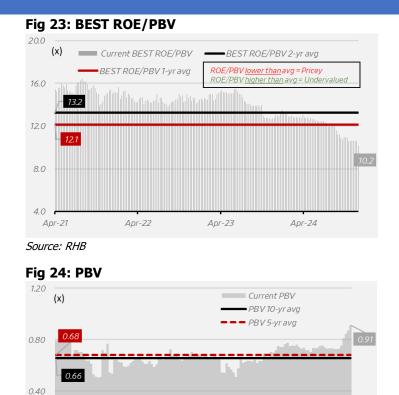
- Asset quality outlook should improve, which could reduce loan compression pressure. RHB has had asset quality issues, though the Group seems very confident about significant recoveries by FY25. This is a good sign, as it could finally prop up RHB's low LLC (currently at 70%, from the industry ideal of 90-100%) and add positive upside to NCC.
- Another core aspect is that management slowed loan growth in some of these problematic segments – particularly those concerning its overseas operations (Thailand and Cambodia). These impairments are largely from SMEs from Covid-19-related segments. These impairments seem to have stabilised in recent quarters, and management is confident that they will be able to resume stronger growth by early FY25.
- A conducive environment for NOII particularly from non-fee sources. RHB's topline has been buoyed by non-fee income recently. A volatile positive market and declining interest rate situations – conditions expected to persist in FY25 – will likely imply another solid year for these income sources.
- We think fee income should also start picking up once more improved market conditions imply solid brokerage income and asset management revenue streams. A higher preference for debt and equity market funding should also provide more income for RHB's investment banking franchise.
- **CASA outlook may turn.** Historically, RHB has struggled with COF, namely due to its weak deposit franchise. To fund its above-average loan growth, the Group took in a high level of promotional FDs, which tend to be pricier.
- However, the Group seems more optimistic lately, having been tied up with various government programmes (most notably, mySiswa) to secure valuable retail inflows

   which tend to be cheaper than non-retail counterparts. This is a work in progress, but we deem it a good start: in time, it should be able to buoy the CASA reductions seen in other core segments.
- Elevated CET 1 ratio provides opportunities for improved dividend payouts and a sleeker capital structure. RHB's CET 1 ratio, at 16.6%, is among the highest of its peers. Paring this down (which RHB intends to do gradually to a healthier 13% range) will lead to a more streamlined capital structure, implying room for further ROE improvement without needing to increase earnings. This also provides upside possibilities for dividends: RHB's 6-7% dividend yield is among the industry's highest, but we think special dividends or a sustained increase in dividend payouts is within the realm of possibility.

## Valuation & Recommendation

We initiate coverage on RHB with a HOLD recommendation and a target price of RM6.92 based on an FY25F PBV of 0.89x GGM-PBV valuation. (GGM Assumptions: FY25F ROE of 9.5%, LTG of 4.0%, & COE of 10.2%.) Despite upsides in the form of better NOII and large recoveries, we are worried about potential headwinds such as NIM compression (particularly from the loan yield side) and slow loan growth.





Watch RHB for: (i) Improvements in asset quality, which could alleviate loan compression pressure, (ii) A conducive environment for NOII, particularly on the non-fee side, (iii) A positive turnaround in CASA outlook, and (iv) RHB's elevated

sleeker capital structure (leading to better ROEs).

Current PBV higher than avg = Pricey Current PBV lower than avg = Undervalued

## **Key Risks**

 Weak loan growth. RHB's loan growth has disappointed over the last couple of years – at one point, it regularly reported strong above-average levels. RHB continues to see very sharp compression in overseas regions (even Singapore, which has been affected by forex effects) and in its domestic non-retail segment.

CET 1 ratio, which provides opportunities for improved dividend payouts and a

- **Persistent asset quality issues.** RHB's impairments have mostly stabilize, but last quarter did see impairment uptick in residential mortgages and overseas regions. We worry that these may persist.
- NIM issues may persist. While RHB seems to be showing promising signs on CASA growth, we worry for its loan yields, which may be impacted by its sharp growth in residential mortgages without strong higher-yielding loans to balance off the low yields.



## **Financial Highlights**

Income Statement FYE Dec (RM m)	FY22	FY23	FY24F	FY25F	FY26F	Key Ratios FYE Dec (RM m)	FY22	FY23	FY24F	FY25F	FY26F
Net interest income	4,175	3,560	3,970	4,221	4,444	Interest (%)		1120			
Islamic banking inc.	2,398	2,366	2,009	2,136	2,248	NIM	2.21	1.78	1.82	1.86	1.8
Other operating inc.	1,587	1,844	2,543	2,510	2,240	Return on IEAs	2.56	3.10	2.31	2.29	2.20
Net income	8,160	7, <b>770</b>	2,040 8,523	2,010 8,867	9,069	Cost of funds	1.22	2.10	1.16	1.10	1.0
OPEX	(3,606)	(3,689)	(4,048)	(4,168)	(4,262)	Net interest spread	1.22	1.00	1.15	1.10	1.2
PPOP	(3,000) <b>4,554</b>	(3,003) <b>4,081</b>	(4,040) <b>4,474</b>	(4,100) <b>4,700</b>	(4,202) <b>4,806</b>	Net interest spread	1.04	1.00	1.15	1.15	1.24
Loan allowances	(309)	(356)	(570)	(552)	(506)	Profitability (%)					
Other allowances	(112)	(330)	(370) 26	(552)	(300)	ROE	9.4	9.4	9.3	9.5	9.9
	(112)					ROA	<b>9.4</b> 0.9	<b>9.4</b> 0.9	<b>9.3</b> 0.9	<b>9.5</b> 0.9	0.9
JV & Associates PBT		(26) 2 752	(80)	(80)	(80) 4 246			29.9		30.0	27.9
	4,133	3,753	3,850	4,094	<b>4,246</b>	NOII/Net income	21.8		31.5		
Tax & zakat	(1,452)	(943)	(924)	(982)	(1,019)	Effective tax rate	35.1	25.1	24.0	24.0	24.0
NCI	(3)	(4)	(6)	(6)	(6)	Cost/Income	44.2	47.5	47.5	47.0	47.0
Others	-	-	-	-	-						
Reported NP	2,678	2,806	2,920	3,105	3,220	Liquidity (%)	<b>-</b>				
Core NP	2,678	2,806	2,920	3,105	3,220	Loan/Deposit	91.7	89.6	89.4	89.2	88.9
						CASA ratio	29.2	27.9	28.2	28.0	28.0
Total NII	6,379	5,451	5,839	6,207	6,535						
Total NOII	1,781	2,320	2,684	2,660	2,534	Asset Quality (%)					
						GILratio	1.55	1.74	1.80	1.70	1.67
Balance Sheet						LLC ratio	113	72	70	80	85
FYE Dec (RM m)	FY22	FY23	FY24F	FY25F	FY26F	LLC (w. reserves)	140	118	92	102	106
Cash & ST funds	19,787	15,034	16,433	16,923	17,923	Net CC (bps)	15	16	25	23	20
Investment securities	69,070	79,910	80,170	80,449	80,747						
Net loans	208,379	219,563	230,523	242,960	256,172	Capital (%)					
Other IEAs	0	0	0	0	0	CET 1	16.9	16.7	16.2	15.3	15.0
Non-IEAs	13,536	14,185	17,199	20,699	24,498	Tier 1 capital	16.9	16.7	16.2	15.3	15.0
Total assets	310,771	328,692	344,326	361,031	379,340	Total capital	19.3	19.4	18.9	18.0	17.7
Customer deposits	227,160	245,083	257,827	272,524	288,057	Growth (%)					
Other IBLs	46,360	44,300	45,438	46,719	48,151	Total NII	8.6	-14.6	7.1	6.3	5.3
Non-IBLs	8,483	8,398	8,973	8,445	8,486	Total NOII	-17.5	30.3	15.7	-0.9	-4.7
Total liabilities	282,003	297,781	312,238	327,688	344,695	Net income	1.6	-4.8	9.7	4.0	2.3
						OPEX	2.4	2.3	9.7	2.9	2.3
Share capital	8,146	8,330	8,330	8,330	8,330	Core NP	-4.5	4.8	4.1	6.3	3.7
Reserves	20,592	22,546	23,725	24,980	26,280						
Shareholders' funds	28,737	30,877	32,055	33,310	34,611	Gross loans	6.9	4.8	5.0	5.5	5.5
NCI	31	34	32	33	35	Customer deposits	4.2	3.8	4.7	5.2	5.3
Total equity	28,768	30,911	32,087	33,343	34,645	CASA	1.3	3.0	6.3	5.0	5.7
Total L&E	310,771	328,692	344,326	361,031	379,340						
	-	-				Valuation metrics					
Total IEAs	297,236	314,507	327,127	340,332	354,842	Core EPS (sen)	62.6	65.5	68.2	72.5	75.2
Total IBLs	273,519	289,383	303,265	319,242	336,209	Gross DPS (sen)	40.0	40.0	40.2	41.9	42.7
Gross loans	212,200	222,416	233,536	246,381	259,932	Div payout (%)	63	61	60	60	60
CASA	66,439	68,423	72,707	76,307	80,656	BVPS (RM)	6.7	7.2	7.5	7.8	8.1
	-,	, -	, -	,	,	. ,					
						Core P/E (x)	10.4	9.9	9.6	9.0	8.7

6.2

0.9

6.4

0.8

6.5

0.8

Div yield (%)

P/BV(x)

6.1

1.0

6.1

0.9

Initiation Coverage



## **APEX SECURITIES BERHAD – CONTACT LIST**

## APEX SECURITIES BHD

#### **Head Office:**

5th Floor Menara UAC, 12, Jalan PJU 7/5, Mutiara Damansara, 47800 Petaling Jaya, Selangor Darul Ehsan, Malaysia

General Line: (603) 7890 8899

#### **Petaling Jaya Office:**

16th Floor, Menara Choy Fook Onn, No.1B Jalan Yong Shook Lin, 46050 Petaling Jaya, Selangor Darul Ehsan, Malaysia

General Line: (603) 7620 1118

## Head Office:

DEALING TEAM

Kong Ming Ming (ext 2002) Lee Chen Ming (ext 2029) Shirley Chang (ext 2026) Ahmad Mujib (ext 2028) Azfar Bin Abdul Aziz (ext 2031) Aizzat Bin Mohd Daud (ext 2030)

## Institutional Dealing Team:

Low Jin Wu (ext 2109)

## **RESEARCH TEAM**

#### **Head Office:**

Kenneth Leong (ext 2093) Steven Chong (ext 2068) Jayden Tan (ext 2069) Chelsea Chew (ext 2070) Tan Sue Wen (ext 2075) Ong Tze Hern (ext 2113) Samuel Woo (ext 2121) Amir Hamdan (ext 2112)

## PJ Office:

General Line: (603) 7620 1118

#### **RESEARCH RECOMMENDATION FRAMEWORK**

## STOCK RECOMMENDATIONS

**BUY**: Total returns\* are expected to exceed 10% within the next 12 months. **HOLD**: Total returns\* are expected to be within +10% to – 10% within the next 12 months. **SELL**: Total returns\* are expected to be below -10% within the next 12 months. **TRADING BUY**: Total returns\* are expected to exceed 10% within the next 3 months. **TRADING SELL**: Total returns\* are expected to be below -10% within the next 3 months. **TRADING SELL**: Total returns\* are expected to be below -10% within the next 3 months. **\***Capital gain

#### SECTOR RECOMMENDATIONS

**OVERWEIGHT**: The industry defined by the analyst is expected to exceed 10% within the next 12 months. **NEUTRAL**: The industry defined by the analyst is expected to be within +10% to -10% within the next 12 months. **UNDERWEIGHT**: The industry defined by the analyst, is expected to be below -10% within the next 12 months.

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