## **Company Update**

Wednesday, 11 Dec, 2024

#### Tan Sue Wen

(603) 7890 8888 (ext 2095) suewen.tan@apexsecurities.com.my

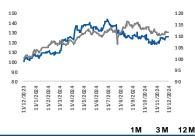
Recommendation:		BUY
Current Price:		RM 4.40
PreviousTarget Price:		RM 5.00
Target Price:	Ť	RM 5.15
Capital Upside/Downside:		17.0%
Dividend Yield (%):		1.9%
Total Upside/Downside:		20.0%

#### Stock information

Board	MAIN
Sector	Utilities
Bursa/BloombergCode	3069 / MFCB MK
Syariah Compliant	Yes
ESGRating	****
Sharesissued (m)	942.5
Market Cap(RM'm)	4,147.2
52-Week Price Range (RM)	5.09-3.53
Beta(x)	0.6
Freefloat (%)	36.8
3M Average Volume (m)	0.6
3M Average Value (RM'm)	2.4

Top 3 Shareholders	( %)
Rubber Thread Ind M Sdn Bh	20.6
Keen Capital InvestmentsLtd	8.2
EmployeesProvident Fund Board	6.0

#### Share Price Performance



	1 141	3 141	12111
Absolute(%)	5.5	0.2	22.9
Relative (%)	5.5	2.1	10.5

# **Mega First Corporation Berhad**

## **Finalised New PPA**

## **Executive Summary**

- MFCB has finalised its new SPPA and SCA, with key changes including an LCOE of 6.15 cents (on a discounted basis), royalties applying only to electricity generated above the cap of 2,140 GWh/annum (covered by an upfront payment of USD 82.5m), and a tax structure increasing from 5% to 24%.
- We raised our earnings estimates for FY24F, FY25F, and FY26F by 12.0%/5.1%/3.2%, to reflect a more favourable USD/MYR exchange rate and higher contributions from DSHP.
- We maintain our BUY recommendation with a higher target price of RM5.15, based on a Sumof-Parts (SOP) valuation and an assigned four-star ESG rating.

**New PPA Structure.** MFCB has signed a Concession Agreement (SCA) with the Lao Government and a Supplemental Power Purchase Agreement (SPPA) with Electricité Du Laos (EDL) to incorporate the fifth turbine generator. These new agreements will take effect on 1 Jan 2025 and run until 31 Dec 2049. Key updates include:

- Tariffs. Starting at 6.00 US cents and increasing to 6.20 US cents by 2029, this translates to an LCOE of 6.15 (on a discounted basis). This new structure offers less volatility. Existing Scheme: Features a 1% annual increase from 6.15 cent/kWh over 15 years, followed by a one-time 20% reduction, after which the 1% annual increase resumes until the end of the concession period.
- II. **Royalty Payments.** Royalties will apply exclusively to the electricity generated above the cap. The first four turbines are covered by an upfront payment of USD 82.5m capped at 2,140 GWh/annum. This new structure reduces ongoing royalty obligations and provides financial predictability.

**Existing Scheme**: Imposes a royalty rate of 5% of the first 10 years, 15 % after 10 years and 30% for last five years annually throughout the concession period, payable to the Laotian government.

III. Taxes. Starting at 5% in 2026, gradually rising to 24% by 2030.
Existing Scheme: Maintains a tax-free status for up to 5 years from the first COD in 2020.

**Our takes.** Assuming no changes in forex rates, the recalibrated tariff framework, coupled with reduced royalty payments and a lower tax rate, is projected to bump up DSHP's PBT by 1.8% in FY25F and 3.0% in FY26F respectively. Despite the anticipated improvement in operating cash flows under the new PPA framework, we maintain a prudent 23% dividend payout ratio. This conservative stance accounts for the substantial capex required for the CGPP (30MW) project and the submitted 60MW bid for LSS5. To recap, MFCB is aiming to add 15-20MW of solar capacity annually, with 94.7MWp installed as of 3QFY24. These projects are estimated to require c.RM200m in capex.

**Earnings revision.** We raised our FY24F/FY25F/FY26F earnings estimates by 12.0%/5.1%/3.2% to RM449.4m/RM379.3m/RM384.3m. These adjustments reflect a more favourable USD/MYR exchange rate of RM4.50 in FY24F and RM4.40 in FY25F (vs previously RM4.30/RM4.20), alongside stronger contribution from DSHP from the new PPA structure.

**Valuation & Recommendation**. In light of the revised earnings outlook, we maintain our **BUY** recommendation for MFCB with higher target price of **RM5.15** (from RM5.00), based on a sum-ofparts (SOP) valuation along with an assigned four-star ESG rating. We favour MFCB for its (i) **defensive earnings profile**, with ~90% of PBT contributed by recurring income from the Renewable Energy segment, (ii) **commitment to pursue growth** to enhance shareholder value, and (iii) **strong balance sheet and cash flow position**, with net gearing of 0.1x as of 3QFY24 and positive operating cash flow of above RM500m/pa.

**Risk**. Appreciation of MYR against USD, higher-than-expected petcoke prices, and a slower-thananticipated recovery in the packaging segment.



# Company Update Wednesday, 11 Dec, 2024



FY23 FY24E FY25F FY26F

#### Financial Highlights

#### Income Statement

FYE Dec (RM m)	FY22	FY23	FY24E	FY25F	FY26F
Revenue	1339.6	1317.6	1343.4	1282.1	1333.3
Gross Profit	560.8	569.4	576.9	498.2	517.3
EBITDA	629.9	662.5	712.0	623.0	646.9
Depreciation & Amortisation	- 126.9	- 132.1	- 145.0	-137.3	-144.7
EBIT	503.0	530.5	567.0	485.7	502.1
Net Finance Income/ (Cost)	-29.6	-40.1	-24.1	- 10.0	-4.1
Associates & JV	17.1	- 13.6	-5.1	17.4	27.1
Pre-tax Profit	490.6	476.8	537.8	493.1	525.1
Тах	- 14.8	-25.1	-26.7	-45.3	-61.3
Profit After Tax	475.7	451.6	511.1	447.8	463.8
Minority Interest	78.9	67.9	61.7	68.5	79.5
Net Profit	396.8	383.7	449.4	379.3	384.3
Exceptionals	-68.1	- 1.5	0.0	0.0	0.0
Core Net Profit	328.7	382.2	449.4	379.3	384.3

Key Ratios					
FYE Sep	FY22	FY23	FY24E	FY25F	FY26F
EPS (sen)	34.9	40.5	47.7	40.2	40.8
P/E(x)	12.6	10.9	9.2	10.9	10.8
P/B(x)	1.3	1.3	1.1	1.0	0.9
EV/EBITDA (x)	6.9	5.9	6.1	7.6	8.0
DPS (sen)	7.1	7.9	8.8	8.4	9.0
Dividend Yield (%)	1.6%	1.8%	2.0%	1.9%	2.0%
EBITDA margin (%)	47.0%	50.3%	53.0%	48.6%	48.5%
EBIT margin (%)	37.5%	40.3%	42.2%	37.9%	37.7%
PBTmargin(%)	36.6%	36.2%	40.0%	38.5%	39.4%
PATmargin(%)	35.5%	34.3%	38.0%	34.9%	34.8%
NP margin (%)	29.6%	29.1%	33.5%	29.6%	28.8%
CNP margin (%)	24.5%	29.0%	33.5%	29.6%	28.8%
ROE(%)	10.3%	11.9%	12.3%	9.4%	8.7%
ROA (%)	7.7%	8.5%	9.6%	7.7%	7.7%
Gearing(%)	22.3%	28.0%	17.3%	12.5%	5.4%
Net gearing (%)	6.9%	12.2%	0.1%	Net Cash	Net Cash

Valuations	Equity Value (RM'm)	Valuation method
Renewable Energy	3898.8	Ke=10.3%
Packaging & Label	384.0	14x FY25F PER
Resources	325.4	14x FY25F PER
FoodSecurity	30.7	9x FY25F PER
Oleochemicals	172.6	8x FY25F PER
Proceeds from exercise of warrants/ES	0.0	
SOP Value	4811.5	
Enlarged share base (m share)	942.8	
Fair Value (RM)	5.1	
ESGpremium/discount	1%	
Implied Fair Value (RM)	5.15	

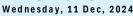
· · · ·					
Cash	492.3	508.6	627.5	781.1	885.2
Receivables	437.3	488.7	449.6	413.6	380.5
Inventories	147.9	131.7	139.6	148.0	156.9
Other current assets	5.0	20.9	19.0	17.2	15.6
Total Current Assets	1082.4	1149.9	1235.7	1360.0	1438.2
FixedAssets	481.7	531.9	698.8	884.2	991.9
Intangibles	54.7	54.7	54.7	54.7	54.7
Other non-current assets	2670.3	2771.9	2678.7	2606.4	2534.5
Total Non-Current Assets	3206.6	3358.5	3432.2	3545.3	3581.1
Short-term debt	316.2	435.2	253.1	201.8	95.1
Payables	155.7	168.8	175.7	179.7	187.0
Other current liabilities	7.0	6.0	6.3	6.6	6.9
Total Current Liabilities	478.9	610.0	435.0	388.1	289.1
Long-term debt	396.7	466.1	379.6	302.7	142.7
Other non-current liabilities	222.3	208.2	200.6	193.7	187.6
Total Non-Current Liabilitie:	619.1	674.4	580.2	496.4	330.2
Shareholder'sequity	2750.6	3056.9	3423.8	3723.4	4023.2
Minorityinterest	440.4	167.1	228.8	297.3	376.8
Total Equity	3191.0	3224.0	3652.6	4020.8	4400.0
Cash Flow					
FYE Dec (RM m)	FY22	FY23	FY24E	FY25F	FY26F
Pre-tax profit	490.6	476.8	537.8	493.1	525.1
Depreciation & amortisation	41.4	42.9	54.0	66.9	74.4
Changes in working capital	-37.2	-73.7	35.7	29.0	28.9
Others	80.5	139.1	57.1	-8.9	-48.3
Operating cash flow	575.3	585.1	684.5	580.3	580.1
Net capex	-78.1	- 113.0	-216.3	-247.9	- 177.9
Others	-88.8	-549.0	33.3	45.6	63.0
Investing cash flow	-166.9	-661.9	-183.0	-202.2	-114.9
Dividends paid	-67.1	-74.1	-82.5	-79.6	-84.5
Others	- 125.5	112.7	-300.2	- 144.8	-276.6
Financing cash flow	-192.6	38.6	-382.6	-224.4	-361.2
Net cash flow	215.8	-38.2	118.9	153.6	104.1
Forex	13.0	18.4	45.7	0.0	0.0
Others	0.0	0.0	0.0	0.0	0.0
Beginningcash	254.0	482.8	462.9	627.5	781.1
Ending cash	482.8	462.9	627.5	781.1	885.2

FY22

Balance Sheet FYE Dec (RM m)

Source: Company, Apex Securities

### **Company Update**



## APEX SECURITIES 鼎峰证券有限公司

## ESG Matrix Framework:

Environment		
Parameters	Rating	Comments
Climate	****	Implemented several initiatives, including the production of hydropower energy in Laos and solar operations locally and in
		the Maldives
Waste & Effluent	****	Implemented 6 of the 9s waste management framework
Energy	***	Installed solar PV systems in the packaging division and upgraded motors in the resources division
Water	***	All operations are located in zero water-stressed areas
Compliance	***	Adhered to regulatory reporting requirements

#### Social

Diversity	***	Implemented a Diversity and Inclusion Policy, with 44% of the workforce below age 30
Human Rights	***	Achieved zero reported incidents of human rights violations
Occupational Safety and Health	****	Maintained a lost time incident rate of 0.98
Labour Practices	****	Facilitated a total of 14,249 hours of training received by employees across the Group, representing +68.8% from 2022

#### Governance

CSR Strategy	****	Implemented community development programs with a total investment of RM1m
Management	***	Encouraging a culture of ethical behavior and implementing a whistleblowing policy
Stakeholders	****	Received an average score of 85.7% for customer satisfaction

Overall ESG Scoring: \*\*\*

#### **Recommendation Framework:**

BUY: Total returns\* are expected to exceed 10% within the next 12 months. HOLD: Total returns\* are expected to be within +10% to – 10% within the next 12 months. SELL: Total returns\* are expected to be below -10% within the next 12 months. TRADING BUY: Total returns\* are expected to exceed 10% within the next 3 months. TRADING SELL: Total returns\* are expected to be below -10% within the next 3 months. \*Capital gain + dividend yield

#### Sector Recommendations:

**OVERWEIGHT:** The industry defined by the analyst is expected to exceed 10% within the next 12 months. **NEUTRAL:** The industry defined by the analyst is expected to be within +10% to -10% within the next 12 months. **UNDERWEIGHT:** The industry defined by the analyst, is expected to be below -10% within the next 12 months.

#### ESG Rating Framework:

 $\star \star \star \star \star$  : Appraised with 3% premium to fundamental fair value

- $\star\star\star\star$  : Appraised with 1% premium to fundamental fair value
- $\star\star\star\star$  : Appraised with 0% premium/discount to fundamental fair value
- $\star\star$  : Appraised with -1% discount to fundamental fair value
- ★ : Appraised with -5% discount to fundamental fair value

**Disclaimer**: The report is for internal and private circulation only and shall not be reproduced either in part or otherwise without the prior written consent of Apex Securities Berhad. The opinions and information contained herein are based on available data believed to be reliable. It is not to be construed as an offer, invitation or solicitation to buy or sell the securities covered by this report.

Opinions, estimates and projections in this report constitute the current judgment of the author. They do not necessarily reflect the opinion of Apex Securities Berhad and are subject to change without notice. Apex Securities Berhad has no obligation to update, modify or amend this report or to otherwise notify a reader thereof in the event that any matter stated herein, or any opinion, projection, forecast or estimate set forth herein, changes or subsequently becomes inaccurate.

Apex Securities Berhad does not warrant the accuracy of anything stated herein in any manner whatsoever and no reliance upon such statement by anyone shall give rise to any claim whatsoever against Apex Securities Berhad. Apex Securities Berhad may from time to time have an interest in the company mentioned by this report. This report may not be reproduced, copied or circulated without the prior written approval of Apex Securities Berhad.

As of **Wednesday**, **11 Dec**, **2024**, the analyst(s), whose name(s) appears on the front page, who prepared this report, has interest in the following securities covered in this report:

(a) nil.