# **Company Update**

Tuesday, 04 Feb, 2025

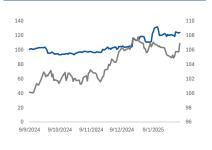


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| Recommendation:          |                   | BUY     |
|--------------------------|-------------------|---------|
| Current Price:           |                   | RM 0.88 |
| Previous Target Price:   |                   | RM 0.96 |
| Target Price:            | $\leftrightarrow$ | RM 0.96 |
| Capital Upside/Downside: |                   | 9.1%    |
| Dividend Yield (%):      |                   | 6.3%    |
| Total Upside/Downside:   |                   | 16.0%   |

| Stock information                |               |
|----------------------------------|---------------|
| Board                            | MAIN          |
| Sector                           | Utilities     |
| Bursa / Bloomberg Code           | 5264 / MLK MK |
| Syariah Compliant                | Yes           |
| ESG Rating                       | ***           |
| Shares issued (m)                | 4,887.0       |
| Market Cap (RM' m)               | 4,276.1       |
| 52-Week Price Range (RM)         | 1.02-0.605    |
| Beta (x)                         | 1.2           |
| Free float (%)                   | 36.7          |
| 3M Average Volume (m)            | 3.1           |
| 3M Average Value (RM' m)         | 2.6           |
|                                  |               |
| Top 3 Shareholders               | (%)           |
| Anglo Oriental Annuities Sdn Bhd | 20.1          |
| Mmc Corp Bhd                     | 18.4          |

# Employees Provident Fund Board Share Price Performance



11.5

|              | 1M  | 3M  | 12M  |
|--------------|-----|-----|------|
| Absolute (%) | 1.2 | 2.3 | 32.6 |
| Relative (%) | 6.1 | 6.5 | 29.4 |

# **Malakoff Corporation Berhad**

# **Strategic Streamlining of Non-core Assets**

# **Executive Summary**

- MALAKOF has proposed to dispose of its 100% equity interest in Malakoff Utilities Sdn Bhd to KJTS Group Bhd for a cash consideration of RM65.5m.
- We are neutral on the disposal, as the disposal price is deemed fair (EV/EBITDA multiple of 7x, slightly above the peers' average of 6.1x) and aligns with MALAKOF's strategy to streamline its operations and focus on more profitable core businesses.
- We maintain our earnings forecasts pending the completion of the disposal, which is subject to shareholder and regulatory approvals.
- Maintain BUY recommendation with an unchanged target price of RM0.96 based on Sum-of-Parts (SOP) valuation and a three-star ESG rating.

**Disposal of Non-core Business**. Malakoff Corporation Bhd (MALAKOF) has proposed to dispose of its 100% equity interest in Malakoff Utilities Sdn Bhd (MUSB) to KJTS Group Bhd for a cash consideration of RM65.5m.

**Details of Disposal.** MUSB is a key player in electricity distribution and district cooling infrastructure. MUSB holds the exclusive rights to distribute power in Kuala Lumpur Sentral, with a capacity of up to 153MW. Additionally, MUSB owns and operates a district cooling plant that supplies chilled water for air conditioning in KL Sentral. The disposal is expected to be completed by 2OCY25, with the proceeds earmarked for future investments and working capital purposes.

**Our take.** Overall, we are **Neutral** on the disposal. The disposal price is fair, reflecting an EV/EBITDA multiple of 7x based on the FY23 audited numbers, slightly above the peers' average of 6.1x (excluding outliers). Furthermore, the sale price represents a RM10.8m premium over MUSB's audited net asset of RM54.8m as of 31 Dec 2023. Strategically, the disposal allows MALAKOF to streamline its operations and focus on more profitable core business ventures. Financially, it is expected to marginally improve the net gearing ratio (inclusive of perpetual sukuk as debt) from 1.23x as of 3QFY24 to 1.22x post-transaction.

**Earnings Revision**. We maintain our earnings forecasts pending the completion of the disposal, which is subject to several approvals, including shareholder approval from KJTS Group and regulatory clearance. Based on unaudited 9MFY24 PAT of c.RM2.9m (c.1.5% of the Group's 9MFY24 core profit), the disposal is expected to reduce FY25/FY26 earnings forecast by 1.2%/1.0% respectively. This estimate does not yet factor in the potential disposal gain of RM10.8m, assuming the sale price is based on MUSB's audited net asset of RM54.8m as of 31 Dec 2023, nor the exact timing of completion in 2QCY25.

**Valuation & Recommendation**. We re-iterate our **BUY** recommendation with an unchanged target price of **RM0.96** based on Sum-of-Parts (SOP) valuation. No ESG premium or discount has been applied, given the company's three-star ESG rating.

Risks. Rapid plunge in coal prices, unplanned plant shutdowns, non-renewal of concession.

# Company Update Tuesday, 04 Feb, 2025



#### Financial Highlights Income Statement

| FYE Dec (RM m)              | FY22     | FY23     | FY24F    | FY25F    | FY26F    |
|-----------------------------|----------|----------|----------|----------|----------|
| Revenue                     | 10,355.2 | 9,067.0  | 9,068.1  | 9,249.9  | 9,284.2  |
| EBITDA                      | 2,284.9  | 1,027.6  | 1,986.5  | 1,971.1  | 1,983.9  |
| Depreciation & Amortisation | -1,302.0 | -1,124.9 | -1,098.3 | -1,064.1 | -1,041.6 |
| EBIT                        | 983.0    | -97.3    | 888.2    | 907.1    | 942.3    |
| Net Finance Income/ (Cost)  | -522.6   | -494.1   | -432.3   | -402.8   | -332.4   |
| Associates & JV             | 276.4    | -363.5   | 90.1     | 91.0     | 91.9     |
| Pre-tax Profit              | 736.8    | -954.9   | 546.0    | 595.3    | 701.8    |
| Tax                         | -350.9   | 93.0     | -163.8   | -178.6   | -210.5   |
| Profit After Tax            | 385.9    | -861.9   | 382.2    | 416.7    | 491.3    |
| Minority Interest           | 83.7     | -24.8    | 47.1     | 57.0     | 59.2     |
| Net Profit                  | 302.2    | -837.2   | 335.1    | 359.7    | 432.1    |
| Exceptionals                | -322.3   | -373.9   | 47.2     | 47.2     | 47.2     |
| Core Net Profit             | 624.5    | -463.3   | 287.9    | 312.5    | 384.9    |

| Key Ratios         |        |        |        |        |        |
|--------------------|--------|--------|--------|--------|--------|
| FYE Dec            | FY22   | FY23   | FY24F  | FY25F  | FY26F  |
| EPS (sen)          | 6.2    | -17.1  | 6.9    | 7.4    | 8.8    |
| P/E (x)            | 14.1   | -5.1   | 12.8   | 11.9   | 9.9    |
| P/B (x)            | 0.8    | 1.0    | 0.9    | 0.9    | 0.9    |
| EV/EBITDA (x) *    | 4.9    | 9.9    | 5.4    | 4.9    | 4.6    |
| DPS (sen)          | 5.3    | 3.0    | 5.0    | 5.5    | 6.5    |
| Dividend Yield (%) | 6.0%   | 3.4%   | 5.7%   | 6.3%   | 7.4%   |
| EBITDA margin (%)  | 22.1%  | 11.3%  | 21.9%  | 21.3%  | 21.4%  |
| EBIT margin (%)    | 9.5%   | -1.1%  | 9.8%   | 9.8%   | 10.1%  |
| PBT margin (%)     | 7.1%   | -10.5% | 6.0%   | 6.4%   | 7.6%   |
| PAT margin (%)     | 3.7%   | -9.5%  | 4.2%   | 4.5%   | 5.3%   |
| NP margin (%)      | 2.9%   | -9.2%  | 3.7%   | 3.9%   | 4.7%   |
| CNP margin (%)     | 6.0%   | -5.1%  | 3.2%   | 3.4%   | 4.1%   |
| ROE (%)            | 5.5%   | -16.7% | 7.4%   | 7.9%   | 9.4%   |
| ROA (%)            | 1.3%   | -4.0%  | 1.7%   | 1.9%   | 2.4%   |
| Gearing (%) *      | 142.5% | 173.2% | 162.3% | 133.7% | 116.6% |
| Net gearing (%) *  | 119.5% | 126.8% | 115.1% | 95.3%  | 83.3%  |

<sup>\*</sup> Gearing ratios and EV include perpetual sukuk as debt

| Sum of Parts Valuation        | Equity Value (RM m) | Valuation method         |
|-------------------------------|---------------------|--------------------------|
| SEV                           | 255.0               | DCF, WACC: 8.4%          |
| Prai                          | 17.6                | DCF, WACC: 8.4%          |
| TBP                           | 3,114.6             | DCF, WACC: 9.7%          |
| TBE                           | 3,827.9             | DCF, WACC: 9.5%          |
| Alam Flora                    | 1,721.7             | DCF, WACC: 7.5%, g: 2.0% |
| O&M                           | 650.3               | DCF, WACC: 7.7%, g: 2.0% |
| Associate                     | 586.1               | FY23 Book Value          |
| (-) Net Debt/(Cash)           | 4,665.7             |                          |
| (-) Perpetual Sukuk           | 0.008               |                          |
| Total Equity Value            | 4,707.5             |                          |
| Enlarged share base (m share) | 4,887.0             |                          |
| Equity Value/share (RM)       | 0.96                |                          |
| ESG premium/discount          | 0.0%                |                          |
| Fair Value (RM)               | 0.96                |                          |

Source: Company, Apex Securities

| Balance Sheet                 |          |          |          |          |          |
|-------------------------------|----------|----------|----------|----------|----------|
| FYE Dec (RM m)                | FY22     | FY23     | FY24F    | FY25F    | FY26F    |
| Cash                          | 1,539.6  | 2,571.0  | 2,660.5  | 2,206.0  | 1,948.9  |
| Receivables                   | 2,086.9  | 1,563.3  | 1,666.4  | 1,628.1  | 1,678.6  |
| Inventories                   | 1,681.3  | 846.9    | 1,024.4  | 884.5    | 1,031.5  |
| Other current assets          | 802.6    | 719.2    | 719.2    | 719.2    | 719.2    |
| Total Current Assets          | 6,110.5  | 5,700.5  | 6,070.5  | 5,437.8  | 5,378.3  |
| Fixed Assets                  | 10,956.8 | 10,454.2 | 9,938.4  | 9,438.3  | 8,911.1  |
| Intangibles                   | 2,527.2  | 2,260.1  | 1,972.6  | 1,705.4  | 1,462.3  |
| Other non-current assets      | 2,389.3  | 1,885.8  | 1,960.2  | 2,035.4  | 2,112.6  |
| Total Non-Current Assets      | 15,873.3 | 14,600.1 | 13,871.2 | 13,179.2 | 12,486.1 |
| Short-term debt               | 972.2    | 926.7    | 1,252.8  | 1,030.8  | 905.4    |
| Payables                      | 1,599.4  | 1,453.6  | 1,457.5  | 1,511.9  | 1,468.5  |
| Other current liabilities     | 636.3    | 586.9    | 586.9    | 586.9    | 586.9    |
| Total Current Liabilities     | 3,208.0  | 2,967.2  | 3,297.2  | 3,129.6  | 2,960.9  |
| Long-term debt                | 7,771.2  | 7,878.4  | 7,098.9  | 5,840.9  | 5,130.7  |
| Other non-current liabilities | 4,308.8  | 3,908.2  | 3,908.2  | 3,908.2  | 3,908.2  |
| Total Non-Current Liabilities | 12,080.0 | 11,786.6 | 11,007.1 | 9,749.1  | 9,038.9  |
| Shareholder's equity          | 5,561.1  | 4,489.7  | 4,533.3  | 4,577.0  | 4,644.3  |
| Perpetual Sukuk               | 800.0    | 800.0    | 800.0    | 800.0    | 800.0    |
| Minority interest             | 334.7    | 257.1    | 304.2    | 361.1    | 420.3    |
| Total Equity                  | 6,695.8  | 5,546.8  | 5,637.5  | 5,738.2  | 5,864.6  |
|                               |          |          |          |          |          |
| Cash Flow                     |          |          |          |          |          |
| FYE Dec (RM m)                | FY22     | FY23     | FY24F    | FY25F    | FY26F    |
| Pre-tax profit                | 736.8    | -954.9   | 546.0    | 595.3    | 701.8    |
| Depreciation & amortisation   | 1 302 0  | 1 12/10  | 1 008 3  | 1.06/.1  | 1 0/1 6  |

| Pre-tax profit              | 736.8    | -954.9   | 546.0    | 595.3    | 701.8    |
|-----------------------------|----------|----------|----------|----------|----------|
| Depreciation & amortisation | 1,302.0  | 1,124.9  | 1,098.3  | 1,064.1  | 1,041.6  |
| Changes in working capital  | -2,269.6 | 1,014.1  | -276.6   | 232.7    | -241.0   |
| Others                      | 290.4    | 552.5    | 178.4    | 133.2    | 30.0     |
| Operating cash flow         | 59.6     | 1,736.5  | 1,546.1  | 2,025.3  | 1,532.4  |
| Capex                       | -301.2   | -275.6   | -279.3   | -281.0   | -256.6   |
| Others                      | 2,112.4  | 1,354.1  | 71.3     | 70.6     | 63.5     |
| Investing cash flow         | 1,811.2  | 1,078.5  | -208.0   | -210.4   | -193.1   |
| Dividends paid              | -234.6   | -193.0   | -244.3   | -268.8   | -317.7   |
| Others                      | -1,665.4 | -1,590.6 | -1,004.3 | -2,000.6 | -1,278.7 |
| Financing cash flow         | -1,899.9 | -1,783.6 | -1,248.6 | -2,269.4 | -1,596.4 |
| Net cash flow               | -29.2    | 1,031.4  | 89.5     | -454.5   | -257.1   |
| Forex                       | 0.0      | 0.0      | 0.0      | 0.0      | 0.0      |
| Others                      | 0.0      | 0.0      | 0.0      | 0.0      | 0.0      |
| Beginning cash              | 1,568.8  | 1,539.6  | 2,571.0  | 2,660.5  | 2,206.0  |
| Ending cash                 | 1,539.6  | 2,571.0  | 2,660.5  | 2,206.0  | 1,948.9  |
|                             |          |          |          |          |          |

# **Company Update**

Tuesday, 04 Feb, 2025



### **Environment**

| LIIVII OIIIIIEIIL |        |   |
|-------------------|--------|---|
| Parameters        | Rating | Comments  |
| Climate           | **     | Scope 1 and Scope 2 GHG emissions totaled 16.6m tCO <sup>2</sup> e in 2023, representing a 2.1% yoy reduction from 2022. MALAKOF aims to reduce its GHG emissions intensity by 30% by 2031 from 2019 baseline and achieve net zero emissions by 2050.   |
| Waste & Effluent  | ****   | MALAKOF's subsidiary, Alam Flora operates as a concessionaire for solid waste collection and public cleansing services.  The Group aims to achieve a 15% to 20% recycling rate for waste collected by Alam Flora by 2025.   |
| Energy            | **     | As an IPP, MALAKOF primarily consumes coal and natural gas for power generation. The Group is committed to reducing its carbon footprint by enhancing the efficiency of conversion rates at its plants and implementing energy-efficient systems.   |
| Water             | **     | For MALAKOF, water is extensively used in power generation and district cooling systems. In 2023, the Group utilised 2,532,082m³ of water. MALAKOF strives to minimise water consumption through various initiatives, including the implementation of rainwater harvesting systems for housekeeping and landscaping purposes. |
| Compliance        | ***    | The Group is in compliance with local and international environmental regulations.  |

#### Social

| Diversity                      | *** | In 2023, 6.6% of employees were non-Malaysians, while only 16% of the workforce were female. At the management level, 84% of top management and 76% of senior management were Malays, with the remaining positions held by non-Malays.  |
|--------------------------------|-----|---|
| Human Rights                   | *** | MALAKOF enforces various frameworks to uphold human rights and labour relations across its operations, including the Malakoff Code of Conduct.  |
| Occupational Safety and Health | **  | In 2023, 1,626 employees received training on health and safety standards. However, one non-employee fatality was recorded, and the Lost Time Incident Rate (LTIR) rose to 0.73, compared to 0.29 in the previous year.   |
| Labour Practices               | *** | MALAKOF is committed to eliminating child labour, forced labour, and compulsory labour, in alignment with international standards, ethical principles, and guidelines, including the International Labour Organisation's (ILO) Forced Labour Conventions and the 2014 Protocol. |

#### Governance

| CSR Strategy | **** | MALAKOF invested RM240,500 in sustainability programmes in 2023, with a focus on education and community enrichment initiatives. The Group also organised recycling awareness programmes through talks and school engagements. |
|--------------|------|--|
| Management   | ***  | In 2023, 19% of the management team were female. Among the board members, 11% (1 out of 9) were female, while 56% (5 out of 9) were independent directors.   |
| Stakeholders | ***  | The Group organises quarterly analyst briefings for analysts and an annual general meeting (AGM) for investors.  |

Overall ESG Scoring: \*\*\*

### **Recommendation Framework:**

**BUY:** Total returns\* are expected to exceed 10% within the next 12 months.

**HOLD:** Total returns\* are expected to be within +10% to – 10% within the next 12 months.

**SELL:** Total returns\* are expected to be below -10% within the next 12 months.

**TRADING BUY:** Total returns  $\star$  are expected to exceed 10% within the next 3 months.

**TRADING SELL:** Total returns\* are expected to be below -10% within the next 3 months.

\*Capital gain + dividend yield

#### **Sector Recommendations:**

**OVERWEIGHT:** The industry defined by the analyst is expected to exceed 10% within the next 12 months.

NEUTRAL: The industry defined by the analyst is expected to be within +10% to -10% within the next 12 months.

**UNDERWEIGHT:** The industry defined by the analyst, is expected to be below -10% within the next 12 months.

## ESG Rating Framework:

\*\*\*\* : Appraised with 3% premium to fundamental fair value

\*\*\*: Appraised with 1% premium to fundamental fair value

\*\*\*: Appraised with 0% premium/discount to fundamental fair value

\*\* : Appraised with -1% discount to fundamental fair value

★: Appraised with -5% discount to fundamental fair value

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As of Tuesday, 04 Feb, 2025, the analyst(s), whose name(s) appears on the front page, who prepared this report, has interest in the following securities covered in this report:

(a) nil.