### **Company Update**

Thursday, 27 Mar, 2025

### Tan Sue Wen

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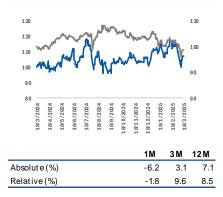
Recommendation:		BUY
Current Price:		RM 1.67
PreviousTarget Price:		RM 2.03
Target Price:	$\leftrightarrow$	RM 2.03
Capital Upside/Downside:		21.6%
Dividend Yield (%):		0.0%
Total Upside/Downside:		21.6%

### Stock information

Board	MAIN
Sector	Renewable Energy
Bursa/BloombergCode	0215/SOLARMK
Syariah Compliant	Yes
ESGRating	***
Sharesissued (m)	739.0
Market Cap(RM'm)	1,234.1
52-Week Price Range (RM)	1.83-1.44
Beta(x)	0.8
Freefloat (%)	51.1
3M Average Volume (m)	2.0
3M Average Value (RM'm)	3.4

Top 3 Shareholders (9		
Atlantic Blue HldsSdn Bhd	20.7	
Lim Chin Siu	7.1	
Tan Chyi Boon	6.6	

### Share Price Performance





### Secures 29.99MWac Solar Contract from LSS5

### **Executive Summary**

- Secured RM103.1m EPCC Contract from LSS5 for a 29.9MWac Solar PV Facility, bumping up unbilled order book to RM1.4bn, equivalent to 2.8x FY24 revenue.
- Near-term job flow momentum is expected to carry on, primarily driven by LSS5 and LSS5+, with the combined impact estimating an untapped incremental order book of RM10bn, sustaining near-term growth prospects. To date, Solarvest has secured 26.5% market share of EPCC jobs in LSS5, surpassing the average of 20% in past LSS cycles.
- Maintain BUY recommendation with an unchanged target price of RM2.03, based on a sumof-parts (SOP) valuation, and appraised with a three-star ESG rating.

**Secures 29.9MWac Contract.** Solarvest's wholly-owned subsidiary, Atlantic Blue has secured an EPCC contract under LSS5 from SV Flux to develop a 29.99MWac large-scale solar photovoltaic (LSSPV) power plant in Seberang Perai Selatan, Pulau Pinang. The contract is valued at RM103.1m and is expected to be completed by 31 Jul 2027 (Q1FY28), spanning a two-and-a-half-year period.

**Our Take.** We view the contract positively, as it should sustain Solarvest's earnings over the foreseeable future. Assuming a PBT margin of 8%, this could translate to an annual PBT of RM3.3m, which would represent 4.4% of our forecasted Group PBT in FY25. This latest win bumps up Solarvest's unbilled order book to RM1.4bn, equivalent to 2.8x of FY24 revenue, providing strong earnings visibility through FY28F.

**Outlook.** We expect the EPCC job momentum from LSS5 to carry on over the near term, as awarded project owners are required to submit PPA documents to Tenaga by the end of March. While LSS5 project developers have been granted a one-year extension for the COD to 2027 (previously the end of 2026), we believe some players will still complete their projects earlier to mitigate the risk of penalties. EPCC job flow will likely continue with LSS5+, with the bidding process expected to conclude by 2QCY25, given the very short window for bid submissions. Combining the impacts of LSS5 and LSS5+, we estimate there is still an untapped incremental order book of RM10bn, ensuring Solarvest's near-term growth prospects. YTD, Solarvest has secured a 26.5% market share of EPCC jobs in LSS5, surpassing the historical average of 20% in LSS cycles.

**Earnings Revision.** No changes to our earnings forecasts, as the contract win falls within our FY25F order book replenishment assumption of RM2.2bn.

**Valuation.** We maintain our **BUY** recommendation with an unchanged **TP of RM2.03** based on sum-of-parts (SOP) and appraised with three-star ESG rating. We believe Solarvest is wellpositioned to benefit from government RE initiatives, leverage its unique in-house solar financing, and capitalise on its status as Malaysia's largest solar EPCC player.

**Risk.** Increase in solar module costs. Heavy reliance on government initiatives. Intense market competition.



# Company Update Thursday, 27 Mar, 2025



FYE Mar (RM m)	FY22	FY23	FY24	FY25F	FY26F
Revenue	175.8	365.5	497.0	658.1	808.7
EBITDA	16.5	35.9	62.5	92.7	112.1
Pre-tax profit	11.0	27.7	47.2	74.8	92.5
Net profit	6.9	19.7	32.6	50.7	64.2
Core net profit	6.6	15.9	34.9	50.7	64.2
Core EPS (sen)	0.9	2.2	4.8	7.0	8.8
P/E (x)	183.0	76.6	34.9	24.0	18.9
P/B (x)	6.9	6.2	5.2	4.2	3.4
EV/EBITDA (x)	77.1	33.1	18.6	11.4	9.3
Dividend Yield (% )	0.0%	0.0%	0.0%	0.0%	0.0%
Net Gearing (% )	Net Cash	16.4%	25.7%	58.1%	51.0%

Source: Company, Apex Securities

## **APEX** 鼎峰证券有限公司

# Company Update Thursday, 27 Mar, 2025

## Financial Highlights Income Statement

Income Statement						
FYE Mar (RM m)	FY22	FY23	FY24	FY25F	FY26F	
Revenue	175.8	365.5	497.0	658.1	808.7	
Gross Profit	34.9	65.0	99.2	138.8	170.7	
EBITDA	16.5	35.9	62.5	92.7	112.1	
Depreciation & Amortisation	-3.3	-4.1	-7.4	- 11.8	-14.6	
EBIT	13.1	31.8	55.1	80.9	97.5	
Net Finance Income/(Cost)	-2.1	-4.1	-7.9	-9.0	- 11.9	
Associates & JV	0.0	0.0	0.0	2.9	6.9	
Pre-tax Profit	11.0	27.7	47.2	74.8	92.5	
Тах	-3.6	-7.5	-13.1	-22.6	-26.8	
Profit After Tax	7.4	20.2	34.1	52.2	65.7	
Minority Interest	0.5	0.5	1.4	1.5	1.5	
Net Profit	6.9	19.7	32.6	50.7	64.2	
Exceptionals	0.3	3.8	-2.2	0.0	0.0	
Core Net Profit	6.6	15.9	34.9	50.7	64.2	

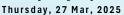
### Key Ratios

FYE Mar (RM m)	FY22	FY23	FY24	FY25F	FY26F
EPS (sen)	0.9	2.2	4.8	7.0	8.8
P/E (x)	183.0	76.6	34.9	24.0	18.9
P/B (x)	6.9	6.2	5.2	4.2	3.4
EV/EBITDA (x)	77.1	33.1	18.6	11.4	9.3
DPS (sen)	0.0	0.0	0.0	0.0	0.0
Dividend Yield (%)	0.0%	0.0%	0.0%	0.0%	0.0%
EBITDA margin (%)	9.4%	9.8%	12.6%	14.1%	13.9%
EBIT margin (%)	7.5%	8.7%	11.1%	12.3%	12.1%
PBT margin (%)	6.3%	7.6%	9.5%	11.4%	11.4%
PAT margin (%)	4.2%	5.5%	6.9%	7.9%	8.1%
NP margin (%)	3.9%	5.4%	6.6%	7.7%	7.9%
CNP margin (%)	3.8%	4.3%	7.0%	7.7%	7.9%
ROE (% )	3.8%	8.0%	14.8%	17.7%	18.2%
ROA (% )	2.6%	3.3%	6.7%	7.0%	6.9%
Gearing (%)	3.9%	53.1%	73.7%	86.9%	93.7%
Net gearing (%)	Net Cash	16.4%	25.7%	58.1%	51.0%

Valuations	Equity Value (RM' m)	Valuation method
EPCC	1388.26	35x FY26F PER
Associates	69.00	10x FY26F PER
Solar assets	275.61	Ke = 9.6%
Proceeds from warrants/ESOS	190.53	
SOP Value	1923.39	
Enlarged share base (m share)	946.50	
Fair Value (RM)	2.03	
ESG premium/discount	0.0%	
Implied Fair Value (RM)	2.03	

Source: Company, Apex Securities

FYE Mar (RM m)	FY 22	FY23	FY24	FY25F	FY26F
Cash	56.3	72.6	112.9	82.9	150.7
Receivables	88.9	109.8	99.8	120.8	144.9
Inventories	10.9	21.0	13.6	24.4	34.3
Other current assets	65.0	96.7	70.6	120.2	146.8
Total Current Assets	221.1	300.1	296.9	348.2	476.6
Fixed Assets	26.5	168.6	215.7	320.4	391.0
Intangibles	0.2	0.1	0.0	0.0	0.
Other non-current assets	5.9	5.6	7.8	58.5	58.
Total Non-Current Assets	32.5	174.2	223.5	378.9	449.8
Short-term debt	4.2	17.3	9.5	37.5	49.
Payables	40.6	108.2	67.1	88.3	127.
Other current liabilities	7.5	39.4	28.3	65.2	78.
Total Current Liabilities	52.3	165.0	105.0	191.0	255.8
Long-term debt	2.6	87.5	163.8	212.4	281
Other non-current liabilities	23.0	24.4	16.5	36.5	36.
Total Non-Current Liabilities	25.6	111.9	180.3	248.8	317.0
Shareholder's equity	172.9	193.3	230.8	281.5	345.
Minority interest	2.7	4.1	4.4	5.9	7.
Total Equity	175.6	197.4	235.2	287.4	353.
Cash Flow					
FYE Mar (RM m)	FY22	FY23	FY24	FY25F	FY 26
Pre-tax profit	11.0	27.7	47.2	74.8	92.
Depreciation & amortisation	3.3	4.1	7.4	11.8	14.
Changes in working capital	-73.3	27.2	-17.8	-22.7	-8.
Others	-6.1	-2.5	-6.0	-22.6	-26.
Operating cash flow	-65.0	56.5	30.8	41.2	72.
Capex	-6.1	-137.0	-53.3	-116.5	-85.
Others	-0.4	0.1	-8.0	-51.3	0.
Investing cash flow	-6.5	-136.9	-61.3	-167.8	-85.2
Dividends paid	0.0	0.0	0.0	0.0	0.
Others	26.4	89.3	54.3	96.5	80.
Financing cash flow	26.4	89.3	54.3	96.5	80.9
Net cash flow	-45.1	8.9	23.8	-30.0	67.8
Forex	0.0	0.0	0.0	0.0	0.
Others	0.0	0.0	0.0	0.0	0.
Beginning cash	73.2	28.0	36.8	60.5	30.





### ESG Matrix Framework:

Environment		
Parameters	Rating	Comments
Climate	***	Emission intensity ratios were reduced to 0.60x from 0.64x in 2024 for Scope 1, and to 0.43x from 0.65x for Scope 2.
Waste & Effluent	***	3R (Reduce, Reuse, Recycle) initiative was implemented, with 3R bins placed in each office.
Energy	**	Energy consumption increased by 27% in fuel for FY24, while electricity consumption was reduced by 11.6%.
Water	***	Water consumption intensity decreased by 43.8%, from 0.0064m <sup>3</sup> in the previous year to 0.0036m <sup>3</sup> .
Compliance	***	The Group complies with all local and international environmental regulations.
Computince	***	

### Social

Diversity	***	Female representation stands at 19.7% in the workforce and 30% at the management level, meeting the MCCG's
		recommendation of 30% female directors on the Board.
Human Rights	***	Enforces strict policies against human trafficking, forced labor, and child labor.
Occupational Safety and Health	***	A total of 6,474 hours of training have been conducted. No fatalities, with a reduction in the total recordable incident rate
		(TRIR) to 0, from 1 case last year.
Labour Practices	***	Adheres to all relevant labor laws.

### Governance

CSR Strategy	***	Actively engaged with communities, contributing RM58,494 to various initiatives.
Management	***	Among the board members, 30% (2 out of 6) were female, while 60% (6 out of 10) were independent directors.
Stakeholders	***	Regularly organizes corporate events and holds an annual general meeting (AGM) for investors.

Overall ESG Scoring: \*\*

#### **Recommendation Framework:**

BUY: Total returns\* are expected to exceed 10% within the next 12 months. HOLD: Total returns\* are expected to be within +10% to – 10% within the next 12 months. SELL: Total returns\* are expected to be below -10% within the next 12 months. TRADING BUY: Total returns\* are expected to exceed 10% within the next 3 months. TRADING SELL: Total returns\* are expected to be below -10% within the next 3 months. \*Capital gain

#### Sector Recommendations:

**OVERWEIGHT:** The industry defined by the analyst is expected to exceed 10% within the next 12 months. **NEUTRAL:** The industry defined by the analyst is expected to be within +10% to – 10% within the next 12 months. **UNDERWEIGHT:** The industry defined by the analyst, is expected to be below -10% within the next 12 months.

#### ESG Rating Framework:

- $\star\star\star\star\star$  : Appraised with 3% premium to fundamental fair value
- $\star \star \star \star$  : Appraised with 1% premium to fundamental fair value
- $\star\star\star\star$  : Appraised with 0% premium/discount to fundamental fair value
- $\star\star$  : Appraised with -1% discount to fundamental fair value
- $\star$  : Appraised with -5% discount to fundamental fair value

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As of Thursday, 27 Mar, 2025, the analyst(s), whose name(s) appears on the front page, who prepared this report, has interest in the following securities covered in this report:

(a) nil.