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| | |
|-------------------------------|--------------|
| Recommendation: | BUY |
| Current Price: | RM 1.29 |
| Previous Target Price: | RM 1.72 |
| Target Price: | ↔ RM 1.72 |
| Capital Upside/Downside: | 33.3% |
| Dividend Yield (%): | 0.9% |
| Total Upside/Downside: | 34.3% |

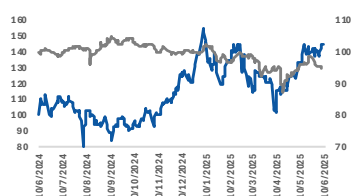
Stock information

| | |
|--------------------------|------------------|
| Board | MAIN |
| Sector | Industrial |
| Bursa / Bloomberg Code | 0225 / SCGBHD MK |
| Syariah Compliant | Yes |
| ESG Rating | ★★★ |
| Shares issued (m) | 947.3 |
| Market Cap (RM' m) | 1,222.0 |
| 52-Week Price Range (RM) | 1.39-0.705 |
| Beta (x) | 1.2 |
| Free float (%) | 57.5 |
| 3M Average Volume (m) | 7.7 |
| 3M Average Value (RM' m) | 8.6 |

Top 3 Shareholders

| | (%) |
|--------------------------|------|
| Sino Shield Sdn. Bhd. | 31.0 |
| Semangat Handal Sdn. Bhd | 7.6 |
| Fil Ltd | 3.0 |

Share Price Performance



| | 1M | 3M | 12M |
|--------------|------|------|------|
| Absolute (%) | 9.3 | 27.7 | 43.3 |
| Relative (%) | 11.5 | 28.0 | 52.3 |

| Earnings Summary | FY24 | FY25F | FY26F |
|------------------|--------|--------|--------|
| Revenue (RM'm) | 1347.0 | 1632.8 | 1752.1 |
| PATAMI (RM'm) | 72.3 | 125.8 | 138.0 |
| CNP (RM'm) | 71.9 | 125.8 | 138.0 |
| EPS - core (sen) | 6.0 | 10.5 | 11.5 |
| P/E (x) | 21.5 | 12.3 | 11.2 |

Southern Cable Group Berhad

Post-results briefing takeaways

- Profit margin is expected to expand in the coming quarters, driven by (i) more favourable pricing from the transition to the new TNB 1+1 contract cycle (ii) economies of scale from capacity expansion (iii) strong demand from higher-margin US market and (iv) cost efficiency from the commissioning of a new plastic compound factory in 2HFY25.
- US market remains resilient, with revenue surging sixfold in 1QFY25. Management remains confident in achieving RM100m revenue from US exports for FY25F.
- 1800mm² HV cables certification is expected to be delayed to 1HFY26 due to extended testing. We foresee no impact on our earnings forecast, as it aligns with our expectations.
- As of 31 March 2025, total orders on hand stood at RM1.3bn.
- We maintain our BUY recommendation with an unchanged target price of RM1.72 based on 15x PER applied to FY26F fully diluted EPS of 11.5 sen along with a three-star ESG rating.

We attended SCGB's 1QFY25 results briefing and remain confident in our positive outlook for the company. Below are the key highlights from the session:

Margin expansion. SCGB anticipates a sustained expansion in its profit margin in the coming quarters, driven by (i) more favourable pricing from the transition to the new TNB 1+1 contract cycle, (ii) increased production capacity to 52,000 km/year from 50,000 km/year, driving economies of scale, (iii) strong demand from the higher-margin US market, with UL certification for USE-2 / RHW-2 (URD) aluminium cables and wires targeted by 4QFY25 and (iv) the cost efficiencies from the new plastic compound factory, commissioning in 2HFY25.

US market remains resilient. In 1QFY25, export revenue surged six-fold yoy to RM31.1m, driven by robust demand from the US market, primarily fuelled by heightened construction activity and infrastructure development in the region. The performance underscores SCGB's growing role as a trusted supplier in the US, supported by its ability to meet stringent quality requirements. Despite a delay in UL certification for its USE-2 / RHW-2 (URD) aluminium cables, now targeted for 4QFY25 from an earlier 2QFY25 timeline due to extended testing protocols, management remains confident in achieving the RM100m US revenue target for FY2025.

Progress on HV cable certification. SCGB has revised the certification timeline for its 1800mm² HV cables and wires from TNB to 1HFY26, a delay from the previously anticipated 2HFY25. This adjustment is due to extended overseas type testing, specification evaluations, and field-testing requirements. Despite the delay, this aligns with our expectations, and we foresee no impact on our earnings forecasts. 1800mm² HV cable remains a significant untapped opportunity, driven by robust demand from data centres and national energy transition initiatives. SCGB is well-positioned to capture the demand, where only a few sizeable players remain.

Total orders on hand. As of 31 Mar 2025, SCGB's total orders on hand stood at RM1.3bn, comprising 20% MV cables, 5% HV cables, and the remainder primarily from LV cables, providing visibility for up to a year. The forthcoming rollout of LSS5, LSS5+, and new ESAs signed by TNB for DC projects underscores the resilient demand for MV and HV power cables and wires over the near to medium term, as they are key components used in connectivity systems.

Earnings forecasts. Maintained.

Valuation & Recommendation. Reiterate **BUY** with an unchanged TP of **RM1.72**, based on 15x FY26F EPS of 11.5 sen, supported by a three-star ESG rating. We remain positive on SCGBHD for its (i) role as a **proxy for Malaysia's growing power demand**, (ii) **increasing demand for HV power cables**, and (iii) **position as one of the few vendors supplying US distributors**.

Risks. Heavy reliance on government initiatives. Inability to secure new contracts. Spike in raw material costs such as copper and steel.

Financial Highlights

Income Statement

| FYE Dec (RM m) | FY23 | FY24 | FY25F | FY26F | FY27F |
|-----------------------------|--------|--------|--------|--------|--------|
| Revenue | 1053.1 | 1347.0 | 1632.8 | 1752.1 | 1859.1 |
| Gross Profit | 73.9 | 135.2 | 216.2 | 243.0 | 267.3 |
| EBITDA | 70.4 | 120.5 | 199.9 | 216.6 | 227.4 |
| Depreciation & Amortisation | -22.6 | -18.7 | -21.7 | -22.1 | -22.8 |
| EBIT | 47.7 | 101.9 | 178.2 | 194.5 | 204.5 |
| Net Finance Income/ (Cost) | -8.7 | -9.6 | -10.0 | -10.0 | -9.8 |
| Associates & JV | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Pre-tax Profit | 39.0 | 92.3 | 168.2 | 184.5 | 194.7 |
| Tax | -9.6 | -20.0 | -42.4 | -46.5 | -49.1 |
| Profit After Tax | 29.4 | 72.3 | 125.8 | 138.0 | 145.6 |
| (-) Minority Interest | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net Profit | 29.4 | 72.3 | 125.8 | 138.0 | 145.6 |
| (-) Exceptionals | 0.0 | 0.5 | 0.0 | 0.0 | 0.0 |
| Core Net Profit | 29.4 | 71.9 | 125.8 | 138.0 | 145.6 |

Key Ratios

| FYE Dec (RM m) | FY23 | FY24 | FY25F | FY26F | FY27F |
|--------------------|-------|-------|-------|----------|----------|
| EPS (sen) | 2.5 | 6.0 | 10.5 | 11.5 | 12.1 |
| P/E (x) | 52.6 | 21.5 | 12.3 | 11.2 | 10.6 |
| P/B (x) | 4.9 | 3.9 | 3.0 | 2.4 | 2.0 |
| EV/EBITDA (x) | 23.4 | 13.9 | 7.9 | 7.0 | 6.5 |
| DPS (sen) | 0.8 | 0.8 | 1.0 | 1.2 | 1.3 |
| Dividend Yield (%) | 0.6% | 0.6% | 0.8% | 0.9% | 1.0% |
| EBITDA margin (%) | 6.7% | 8.9% | 12.2% | 12.4% | 12.2% |
| EBIT margin (%) | 4.5% | 7.6% | 10.9% | 11.1% | 11.0% |
| PBT margin (%) | 3.7% | 6.9% | 10.3% | 10.5% | 10.5% |
| PAT margin (%) | 2.8% | 5.4% | 7.7% | 7.9% | 7.8% |
| NP margin (%) | 2.8% | 5.4% | 7.7% | 7.9% | 7.8% |
| CNP margin (%) | 2.8% | 5.3% | 7.7% | 7.9% | 7.8% |
| ROE (%) | 9.3% | 17.9% | 24.3% | 21.4% | 18.7% |
| ROA (%) | 4.9% | 10.0% | 14.5% | 14.0% | 13.1% |
| Gearing (%) | 62.1% | 53.7% | 38.4% | 28.1% | 20.9% |
| Net gearing (%) | 31.7% | 33.1% | 5.7% | Net Cash | Net Cash |

| Valuations | FY26F |
|-------------------------|-------|
| Core EPS (RM) | 0.115 |
| P/E multiple (x) | 15.0 |
| Fair Value (RM) | 1.72 |
| ESG premium/discount | 0.0% |
| Implied Fair Value (RM) | 1.72 |

Source: Company, Apex Securities

Balance Sheet

| FYE Dec (RM m) | FY23 | FY24 | FY25F | FY26F | FY27F |
|-------------------------------|-------|-------|-------|-------|-------|
| Cash | 96.0 | 82.7 | 170.0 | 211.2 | 240.9 |
| Receivables | 264.9 | 315.3 | 378.3 | 454.0 | 544.8 |
| Inventories | 144.1 | 183.7 | 185.6 | 187.4 | 189.3 |
| Other current assets | 1.0 | 1.2 | 1.2 | 1.2 | 1.2 |
| Total Current Assets | 506.0 | 582.9 | 735.1 | 853.9 | 976.2 |
| Fixed Assets | 54.6 | 81.9 | 77.5 | 79.6 | 82.9 |
| Intangibles | 44.4 | 55.8 | 53.5 | 51.3 | 49.2 |
| Other non-current assets | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 |
| Total Non-Current Assets | 99.6 | 138.3 | 131.6 | 131.5 | 132.6 |
| Short-term debt | 186.1 | 209.5 | 189.4 | 172.7 | 155.1 |
| Payables | 82.8 | 89.8 | 134.6 | 143.4 | 151.2 |
| Other current liabilities | 4.3 | 4.1 | 4.1 | 4.1 | 4.1 |
| Total Current Liabilities | 273.1 | 303.4 | 328.1 | 320.2 | 310.4 |
| Long-term debt | 9.6 | 6.2 | 10.0 | 9.1 | 8.2 |
| Other non-current liabilities | 7.8 | 9.8 | 9.8 | 9.8 | 9.8 |
| Total Non-Current Liabilities | 17.4 | 16.0 | 19.8 | 18.9 | 18.0 |
| Shareholder's equity | 315.0 | 401.8 | 518.8 | 646.2 | 780.4 |
| Minority interest | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Total Equity | 315.0 | 401.8 | 518.8 | 646.2 | 780.4 |

Cash Flow

| FYE Dec (RM m) | FY23 | FY24 | FY25F | FY26F | FY27F |
|-----------------------------|-------|-------|-------|-------|-------|
| Pre-tax profit | 39.0 | 92.3 | 168.2 | 184.5 | 194.7 |
| Depreciation & amortisation | 22.6 | 18.7 | 21.7 | 22.1 | 22.8 |
| Changes in working capital | 65.0 | -83.3 | -20.1 | -68.7 | -84.8 |
| Others | -3.6 | -16.3 | -32.4 | -36.5 | -39.3 |
| Operating cash flow | 123.0 | 11.3 | 137.4 | 101.4 | 93.5 |
| Capex | -9.0 | -49.2 | -15.0 | -22.0 | -24.0 |
| Others | 0.3 | 0.0 | 0.0 | 0.0 | 0.0 |
| Investing cash flow | -8.8 | -49.2 | -15.0 | -22.0 | -24.0 |
| Dividends paid | -2.2 | -13.1 | -8.8 | -10.6 | -11.4 |
| Others | -37.8 | 37.7 | -26.3 | -27.5 | -28.4 |
| Financing cash flow | -40.1 | 24.6 | -35.1 | -38.1 | -39.8 |
| Net cash flow | 74.1 | -13.3 | 87.3 | 41.3 | 29.6 |
| Forex | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Others | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Beginning cash | 21.8 | 96.0 | 82.7 | 170.0 | 211.2 |
| Ending cash | 96.0 | 82.7 | 170.0 | 211.2 | 240.9 |

ESG Matrix Framework:

Environment

| Parameters | Rating | Comments |
|------------------|--------|---|
| Climate | ★★★ | Despite a 25% increase in cable production, Scope 2 emissions rose by only 7%, primarily due to the installation of rooftop solar panels |
| Waste & Effluent | ★★★ | Repurposing waste materials in cables and implementing scheduled waste management according to the Environmental Quality Regulations 2005 |
| Energy | ★★★ | Solar power usage increased to 18.8% of total energy consumption in 2023, up from 7.4% in 2022 |
| Water | ★★★ | Using alternate water sources, collecting and reusing water from production |
| Compliance | ★★★ | Adhere to regulatory reporting |

Social

| | | |
|--------------------------------|-----|---|
| Diversity | ★★★ | Diversity in hiring 106 new employees: 46.2% from the younger generation, 39.6% from mid-career, and the remainder from middle-aged individuals |
| Human Rights | ★★★ | There have been no human rights violations over the past three years |
| Occupational Safety and Health | ★★★ | The number of injuries declined to 32 from 34, and the Lost Time Incident Rate (LTIR) decreased to 367 from 469 between 2022 and 2023 |
| Labour Practices | ★★★ | The turnover rate decreased to 4.9% from 13.6%, while training hours increased to 1,848 hours from 1,638 hours between 2022 and 2023. |

Governance

| | | |
|--------------|-----|---|
| CSR Strategy | ★★★ | Donations amounted to RM14,300 in 2023, including contributions from the families of deceased employees, temples, and volunteer efforts within the vicinity |
| Management | ★★★ | Encouraging a culture of ethical behavior and implementing a whistleblowing policy |
| Stakeholders | ★★★ | Maintained a clean record with zero substantiated complaints regarding data privacy and security |

Overall ESG Scoring: ★★★

Recommendation Framework:

BUY: Total returns* are expected to exceed 10% within the next 12 months.

HOLD: Total returns* are expected to be within +10% to -10% within the next 12 months.

SELL: Total returns* are expected to be below -10% within the next 12 months.

TRADING BUY: Total returns* are expected to exceed 10% within the next 3 months.

TRADING SELL: Total returns* are expected to be below -10% within the next 3 months.

*Capital gain

Sector Recommendations:

OVERWEIGHT: The industry defined by the analyst is expected to exceed 10% within the next 12 months.

NEUTRAL: The industry defined by the analyst is expected to be within +10% to -10% within the next 12 months.

UNDERWEIGHT: The industry defined by the analyst, is expected to be below -10% within the next 12 months.

ESG Rating Framework:

★★★★★ : Appraised with 3% premium to fundamental fair value

★★★★ : Appraised with 1% premium to fundamental fair value

★★★ : Appraised with 0% premium/discount to fundamental fair value

★★ : Appraised with -1% discount to fundamental fair value

★ : Appraised with -5% discount to fundamental fair value

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(a) nil.