

Research Team

(603) 7890 8888

research.dept@apexsecurities.com.my

| | |
|-------------------------------|--------------|
| Recommendation: | BUY |
| Current Price: | RM 0.87 |
| Previous Target Price: | RM 1.07 |
| Target Price: | ↓ RM 0.95 |
| Capital Upside/Downside: | 9.2% |
| Dividend Yield (%) | 7.6% |
| Total Upside/Downside: | 16.8% |

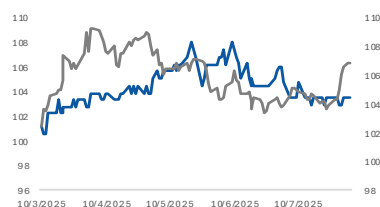
Stock information

| | |
|--------------------------|---------------|
| Board | MAIN |
| Sector | REITS |
| Bursa / Bloomberg Code | 5280 / KIP MK |
| Syariah Compliant | No |
| ESGRating | ★★★ |
| Shares issued (m) | 958.6 |
| Market Cap (RM' m) | 838.8 |
| 52-Week Price Range (RM) | 0.935-0.82 |
| Beta (x) | 0.4 |
| Free float (%) | 63.9 |
| 3M Average Volume (m) | 2.2 |
| 3M Average Value (RM' m) | 1.9 |

Top 3 Shareholders

| | |
|--------------------------------|-----|
| | (%) |
| Ong Choo Meng | 9.9 |
| Ong Kook Liong | 9.0 |
| Employees Provident Fund Board | 5.5 |

Share Price Performance



| | 1M | 3M | 12M |
|--------------|------|------|------|
| Absolute (%) | -0.6 | 0.6 | -5.4 |
| Relative (%) | -1.3 | -4.8 | -5.5 |

| Earnings Summary | FY26F | FY27F | FY28F |
|------------------|-------|-------|-------|
| Revenue (RM'm) | 164.4 | 183.9 | 195.6 |
| PATAMI (RM'm) | 70.6 | 78.9 | 85.9 |
| CNP (RM'm) | 70.6 | 78.9 | 85.9 |
| EPU (sen) | 8.8 | 9.2 | 10.0 |
| P/E(x) | 9.8 | 9.5 | 8.7 |

KIP Real Estate Investment Trust

Portfolio Expansion to Drive Earnings and DPU Growth

- We project KIPREIT's 1QFY26 core earnings to come in within the range of RM16m–RM18m (+4.1% to +17.1% QoQ, +51.0% to 69.8% YoY), driven by partial recognition of its newly acquired assets.
- We have raised our FY26F/FY27F/FY28F core net profit forecasts by 1.2%/2.9%/4.6% to RM70.6m/RM78.9m/RM85.9m, respectively incorporating contributions from Pasir Gudang and PKFZ industrial properties.
- Following the recent private placement, which increased total units to 958.6m, we expect a near-term DPU dilution of 4.3%, with accretion from FY27 onwards as earnings from new assets fully kick in.
- We maintain our BUY rating with a lower TP of RM0.95 (from RM1.07), based on a 7% target distribution yield applied to FY26F DPU of 6.6 sen.

Results preview. We project KIPREIT's 1QFY26 core earnings to come in at the range of RM16m–RM18m (+4.1% to +17.1% QoQ, +51.0% to +69.8% YoY), representing 22.7%–25.5% of our full-year forecast. The stronger performance is expected to be driven by the recognition of newly acquired retail and industrial assets, alongside steady occupancy and resilient rental income from its existing community malls.

Acquisition of new assets. We have updated our forecasts to incorporate the recent acquisitions of additional retail and industrial assets. While the retail assets were already included previously, we now factor in two industrial properties, Pasir Gudang (completed in Oct 2025) and PKFZ (expected completion in Feb 2026), which together are expected to contribute approximately 1.2% (or RM0.8m) to FY26F earnings, reflecting partial-year recognition before the full-year contribution if FY27 and FY28.

Figure 1: New Industrial Properties

| Portfolio | Location | Valuation (RM m') | Net Lettable Area (sq ft) | Average occupancy (%) |
|--|----------|-------------------|---------------------------|-----------------------|
| 1 Industrial Property (Pasir Gudang) | Johor | 24.1 | 184,120 | 100% |
| 2 Industrial Property (Port Klang Free Zone) | Selangor | 23.7 | 193,365 | 100% |

Source: Company, Apex Securities

Completion of private placement. Recently, KIPREIT completed its private placement exercise to fund the acquisition of new retail and industrial assets. The proceeds have strengthened its capital base and will support future growth through asset enhancement initiatives (AEI) and portfolio expansion.

Outlook. The recent private placement enhances KIP REIT's financial flexibility and supports future DPU growth. While earnings will increase with the addition of new industrial assets funded via the placement, the enlarged share base will lead to near-term DPU dilution, prompting a 11.2% reduction in our target price. The exercise lifts AUM to RM1.7bn (from RM1.5bn in FY25) and positions KIP REIT closer to its medium-term RM2.0bn target, strengthening its balance sheet and capacity for further yield-accretive acquisitions.

Earnings revision. After incorporating the earnings contributions from two industrial assets funded via private placement (one already completed and another pending injection), we have raised our FY26/27/FY28F core net profit forecasts by 1.2%/2.9%/4.6% to RM70.6m/RM78.9m/RM85.9m, respectively.

Valuation & Recommendation. We maintain our **BUY** recommendation with a lower TP of **RM0.95** (from RM1.07), based on a 7% target distribution yield applied to FY26F DPU of 6.6 sen.

Risks. (i) Dilution risk from private placement, (ii) weaker consumer sentiment impacting retail performance, and (iii) governance risks involving key shareholders, and (iv) potential delays in asset completion or AEI execution.

Financial Highlights

Income Statement

| FYE Jun (RM m) | FY24 | FY25 | FY26F | FY27F | FY28F |
|------------------------------|-------|-------|-------|-------|-------|
| Revenue | 102.2 | 136.1 | 164.4 | 183.9 | 195.6 |
| Net Property Income | 77.8 | 96.8 | 123.3 | 137.9 | 148.6 |
| EBITDA | 64.2 | 140.2 | 98.7 | 110.2 | 119.0 |
| Depreciation & Amortisation | -1.0 | -1.2 | -0.8 | -0.7 | -0.7 |
| EBIT | 63.1 | 138.9 | 98.0 | 109.5 | 118.3 |
| Changes in Investment income | -3.4 | 62.9 | 1.2 | 1.2 | 1.3 |
| General & Administration | -27.1 | -44.6 | -53.8 | -60.2 | -64.1 |
| Profit Before Tax | 47.3 | 115.1 | 70.6 | 78.9 | 85.9 |
| Tax | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Profit After Tax | 47.3 | 115.1 | 70.6 | 78.9 | 85.9 |
| Other Comprehensive income | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| PATMI | 47.3 | 115.1 | 70.6 | 78.9 | 85.9 |
| (-) Exceptionals | -4.3 | 62.8 | 0.0 | 0.0 | 0.0 |
| Core Net Profit | 51.6 | 52.3 | 70.6 | 78.9 | 85.9 |

Key Ratios

| FYE Jun (RM m) | FY24 | FY25 | FY26F | FY27F | FY28F |
|------------------------|-------|-------|-------|-------|-------|
| P/E (x) | 11.3 | 5.5 | 9.8 | 9.5 | 8.7 |
| EPU | 7.7 | 15.9 | 8.8 | 9.2 | 10.0 |
| P/B (x) | 0.8 | 0.8 | 0.7 | 0.7 | 0.7 |
| Adjusted EV/EBITDA (x) | 16.9 | 16.1 | 13.5 | 12.7 | 12.3 |
| DPU (sen) | 6.7 | 6.8 | 6.6 | 7.1 | 7.6 |
| Distribution Yield (%) | 7.7% | 7.8% | 7.6% | 8.2% | 8.7% |
| Adjusted EBITDA margin | 62.8% | 57.6% | 60.1% | 60.0% | 60.8% |
| Adjusted EBIT margin | 61.8% | 56.7% | 59.6% | 59.6% | 60.5% |
| PBT margin | 46.3% | 84.6% | 43.0% | 42.9% | 43.9% |
| PAT margin | 46.3% | 84.6% | 43.0% | 42.9% | 43.9% |
| Net Profit margin | 46.3% | 84.6% | 43.0% | 42.9% | 43.9% |
| Core NP margin | 50.5% | 38.4% | 43.0% | 42.9% | 43.9% |
| ROE | 7.0% | 12.9% | 6.8% | 7.6% | 8.1% |
| ROA | 4.2% | 7.3% | 3.9% | 4.2% | 4.3% |
| Net gearing | 57.3% | 63.3% | 62.0% | 67.6% | 72.9% |

Valuations

| | FY26F |
|-------------------------------|-------|
| Dividend Distribution paid | 63.3 |
| Distribution yield target (%) | 7.0% |
| Market Capitalisation | 903.9 |
| Share Base | 958.6 |
| Fair Value (RM) | 0.95 |

Source: Company, Apex Securities

Balance Sheet

| FYE Jun (RM m) | FY24 | FY25 | FY26F | FY27F | FY28F |
|-------------------------------|--------|--------|--------|--------|--------|
| Cash & bank balances | 34.9 | 57.1 | 73.1 | 91.1 | 94.4 |
| Receivables | 36.8 | 7.6 | 8.8 | 10.1 | 11.6 |
| Other investment | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other current assets | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Total Current Assets | 71.7 | 64.7 | 81.9 | 101.1 | 105.9 |
| PPE | 14 | 14 | 13 | 13 | 13 |
| Investment properties | 1054.5 | 1484.8 | 1685.2 | 1769.5 | 1857.9 |
| ROU | 13 | 1.0 | 0.8 | 0.6 | 0.5 |
| Receivables | 7.1 | 9.2 | 9.2 | 9.2 | 9.2 |
| Other non-current assets | 0.0 | 16.0 | 16.0 | 16.0 | 16.0 |
| Total Non-current assets | 1064.3 | 1512.4 | 1712.5 | 1796.5 | 1884.8 |
| Short-term debt | 313.9 | 16.4 | 20.9 | 25.1 | 28.5 |
| Short-term lease | 0.2 | 0.3 | 0.4 | 0.5 | 0.6 |
| Payables | 21.5 | 36.6 | 32.5 | 39.0 | 46.8 |
| Other Current Liabilities | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Total Current Liabilities | 335.6 | 53.3 | 53.8 | 64.6 | 75.9 |
| Long-term debt | 109.5 | 606.4 | 692.3 | 770.9 | 835.9 |
| Long-term lease | 1.1 | 0.8 | 0.5 | 0.4 | 0.3 |
| Other non-current liabilities | 12.2 | 22.5 | 16.0 | 19.2 | 23.1 |
| Total Non-current Liabilities | 122.7 | 629.6 | 708.8 | 790.5 | 859.3 |
| Unitholder's equity | 583.6 | 730.5 | 860.7 | 860.7 | 860.7 |
| Retained earnings | 94.0 | 163.7 | 171.0 | 181.9 | 194.9 |
| Minority Interest | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Equity | 677.6 | 894.2 | 1031.7 | 1042.5 | 1055.6 |

Cash Flow

| FYE Jun (RM m) | FY24 | FY25 | FY26F | FY27F | FY28F |
|--|-------|--------|--------|-------|-------|
| Pre-tax profit | 47.3 | 115.1 | 70.6 | 78.9 | 85.9 |
| Depreciation & amortisation | 1.0 | 1.2 | 0.8 | 0.7 | 0.7 |
| Changes in working capital | -24.3 | 54.5 | -11.7 | 8.4 | 10.1 |
| Others | 12.7 | -40.3 | 27.3 | 30.6 | 32.4 |
| Operating cash flow | 36.8 | 130.5 | 87.1 | 118.6 | 129.1 |
| Capex | -0.4 | -0.5 | -0.5 | -0.5 | -0.5 |
| Acquisition of investment properties | -80.0 | -362.4 | -148.5 | -84.3 | -88.5 |
| Others | -14.2 | -21.0 | -50.7 | 1.2 | 1.3 |
| Investing cash flow | -94.7 | -384.0 | -199.7 | -83.5 | -87.6 |
| Distribution paid | -39.5 | -45.5 | -63.3 | -68.1 | -72.9 |
| Others | 82.9 | 321.1 | 191.9 | 50.9 | 34.7 |
| Financing cash flow | 43.4 | 275.6 | 128.7 | -17.2 | -38.1 |
| Net cash flow | -14.4 | 22.2 | 16.1 | 17.9 | 3.3 |
| Forex | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Others | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Beginning cash & cash equivalents | 48.8 | 34.3 | 56.5 | 72.5 | 90.5 |
| Ending cash & cash equivalents | 34.3 | 56.5 | 72.5 | 90.5 | 93.8 |
| Deposit with maturity period > 3 month | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 |
| Cash & bank balances | 34.9 | 57.1 | 73.1 | 91.1 | 94.4 |

ESG Matrix Framework:

Environment

| Parameters | Rating | Comments |
|------------------|--------|--|
| Climate | ★★★ | Scope 2 emissions rose 7.4% yoy to 6.7m/kg in FY23 |
| Waste & Effluent | ★★★ | Co2 emissions reduced from 3.0m kg in FY21 to 2.5m kg in FY23 |
| Energy | ★★★ | Energy consumption reduced from 8,014,556 kWh to 7,810,114 kWh |
| Water | ★★★ | Water consumption rose 5.4% yoy to 112,658m3 in FY23 |
| Compliance | ★★★ | In compliance with local and international environmental regulations |

Social

| | | |
|--------------------------------|-----|--|
| Diversity | ★★★ | 73% of average employees age below 40, 21% of employees are female |
| Human Rights | ★★★ | Enforce and adopts Code of Ethics and Conduct |
| Occupational Safety and Health | ★★ | 292 hours of OSH trainings completed, one worksite incidence in FY23 |
| Labour Practices | ★★★ | Pay scale based on prevailing industry market rates as stipulated by the Act 732 National Wages Consultative Council Act |

Governance

| | | |
|--------------|-----|---|
| CSR Strategy | ★★★ | Donation to Sekolah Semangat Maju and participated in the Pesta Makanan Amal 2023 |
| Management | ★★ | Average board members age @ 53, 2/9 female board composition, 4/9 Independent Directors |
| Stakeholders | ★★★ | 4x analyst briefings per annum, 1x AGM per annum |

Overall ESG Scoring: ★★★

Recommendation Framework:

BUY: Total returns* are expected to exceed 10% within the next 12 months.

HOLD: Total returns* are expected to be within +10% to – 10% within the next 12 months.

SELL: Total returns* are expected to be below -10% within the next 12 months.

TRADING BUY: Total returns* are expected to exceed 10% within the next 3 months.

TRADING SELL: Total returns* are expected to be below -10% within the next 3 months.

*Capital gain + dividend yield

Sector Recommendations:

OVERWEIGHT: The industry defined by the analyst is expected to exceed 10% within the next 12 months.

NEUTRAL: The industry defined by the analyst is expected to be within +10% to – 10% within the next 12 months.

UNDERWEIGHT: The industry defined by the analyst, is expected to be below -10% within the next 12 months.

ESG Rating Framework:

★★★★★ : Appraised with 3% premium to fundamental fair value

★★★★ : Appraised with 1% premium to fundamental fair value

★★★ : Appraised with 0% premium/discount to fundamental fair value

★★ : Appraised with -1% discount to fundamental fair value

★ : Appraised with -5% discount to fundamental fair value

Disclaimer: The report is for internal and private circulation only and shall not be reproduced either in part or otherwise without the prior written consent of Apex Securities Berhad. The opinions and information contained herein are based on available data believed to be reliable. It is not to be construed as an offer, invitation or solicitation to buy or sell the securities covered by this report. Opinions, estimates and projections in this report constitute the current judgment of the author. They do not necessarily reflect the opinion of Apex Securities Berhad and are subject to change without notice. Apex Securities Berhad has no obligation to update, modify or amend this report or to otherwise notify a reader thereof in the event that any matter stated herein, or any opinion, projection, forecast or estimate set forth herein, changes or subsequently becomes inaccurate.

Apex Securities Berhad does not warrant the accuracy of anything stated herein in any manner whatsoever and no reliance upon such statement by anyone shall give rise to any claim whatsoever against Apex Securities Berhad. Apex Securities Berhad may from time to time have an interest in the company mentioned by this report. This report may not be reproduced, copied or circulated without the prior written approval of Apex Securities Berhad.

This report has been prepared by Apex Securities Berhad pursuant to the Research Incentive Program under Bursa Research Incentive Scheme Plus (“Bursa RISE+”) administered by Bursa Malaysia Berhad. This report has been produced independent of any influence from Bursa Malaysia Berhad or the subject company. Bursa Malaysia Berhad and its group of companies disclaims any and all liability, howsoever arising, out of or in relation to the administration of Bursa Research Incentive Program and/or this report. This research report can also be found in MyBursa platform or via the link: [Market Research and Analysis - MyBURSA](#)

As of **Monday, 27 Oct, 2025**, the analyst(s), whose name(s) appears on the front page, who prepared this report, has interest in the following securities covered in this report:

(a) nil.