## **Company Update**

Thursday, 13 Nov, 2025



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Recommendation		HOLD
Current Price:		RM 2.68
PreviousTarget Price:		RM 2.34
Target Price:	$\leftrightarrow$	RM 2.34
Capital Upside/Downside:		-12.7%
Dividend Yield (%):		4.5%
Total Upside/Downsid		-8.2%

#### Stock information

Board	MAIN
Sector	Construction
Bursa / Bloomberg Code	7161/ KPGMK
Syariah Compliant	Yes
ESGRating	***
Sharesissued(m)	1,257.3
Market Cap (RM' m)	3,369.7
52-Week Price Range (RM)	1.8-2.88
Beta(x)	8.0
Freefloat (%)	29.3
3M Average Volume (m)	2.3
3M Average Value (RM'm)	5.7

Top 3 Shareholders	( %)
Egovision Sdn Bhd	49.9
Amazing Parade Sdn Bhd	
EmployeesProvident FundBoard	5.0

#### Share Price Performance



	1M	3 M	12 M
Absolute(%)	7.6	27.6	31.8
Relative (%)	7.0	22.6	29.9

#### Earnings summary

FYE Dec	FY24	FY25F	FY26F
Revenue (RM'm)	1835.5	2200.0	2250.0
PATAMI (RM'm)	160.2	192.6	195.9
CNP (RM'm)	160.2	192.6	195.9
EPS - core (sen)	12.7	15.3	15.5
P/E(x)	16.4	13.6	13.4



# Kerjaya Prospek Group Bhd

## **Contract Win Keeps Momentum Building**

- KERJAYA has secured a construction contract worth RM56.4m for the construction of steel roof structures, including hawker centres in Penang.
- Assuming a PBT margin of 11%, the contract is expected to contribute c.RM6.2m (or 2.4% of FY25F PBT) over FY25F–FY27F.
- Year-to-date, total contract awards stand at RM1.2bn across 10 projects, boosting the outstanding order book to RM3.8bn (2.1x FY24 revenue).
- We maintain our HOLD recommendation with an unchanged TP of RM2.34, based on a 15.0x
  FY26F EPS of 15.5 sen, along with a three-star ESG rating.

**Secured Construction Contract Worth RM56.4m**. Kerjaya Prospek (M) Sdn Bhd, a wholly-owned subsidiary of KERJAYA, has secured a RM56.4m contract from the Jabatan Ketua Menteri Pulau Pinang for the construction of steel roof structures, including hawker centres at Jalan Gurney, Penang. The project is scheduled to commence on 12 Nov 2025 and is expected to be completed within 18 months.

**Our View.** We view the latest contract win favourably, as it is expected to contribute c.RM6.2m in PBT (about 2.4% of FY25F PBT) over FY25F–FY27F, based on an assumed 11% PBT margin. Including this award, the Group's total contract wins for the year have risen to RM1.2bn across 10 projects, lifting its outstanding order book to RM3.8bn (2.1x FY24 revenue). These developments further enhance earnings visibility and underscore the sustained momentum in the Group's contract flows.

**Earnings Revision**. No revision to earnings as this contract win falls within our order book replenishment assumption for FY25.

**Valuation & Recommendation**. We maintain our **HOLD** recommendation on KERJAYA with an unchanged TP of **RM2.34**, based on 15.0x FY26F EPS of 15.5 sen, along with a three-star ESG rating.

**Risks**. Rising material costs, labour shortages, and high-rise office oversupply in the property sector.

## **Company Update**

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Net Profit

Exceptionals

Core Net Profit

Income Statement					
FYE Dec (RM m)	FY23	FY24	FY25F	FY26F	FY27F
Revenue	1472.8	1835.5	2200.0	2250.0	2480.5
Gross Profit	197.7	246.2	295.1	301.8	332.7
EBITDA	189.2	225.4	273.1	279.3	307.9
Depreciation & Amortisation	- 16.3	-16.8	-20.8	-21.1	-21.8
EBIT	173.0	208.6	252.3	258.2	286.1
Net Finance Income/ (Cost)	5.1	7.6	7.5	6.1	6.4
Associates & JV	0.0	0.0	0.0	0.0	0.0
Pre-tax Profit	178.0	216.2	259.7	264.3	292.5
Tax	-46.3	-55.9	-67.1	-68.3	-75.6
Profit After Tax	131.7	160.3	192.6	196.0	216.9
Minority Interest	0.2	0.0	0.0	0.0	0.0

131.5

131.5

0.0

160.2

160.2

0.0

192.6

192.6

0.0

195.9

195.9

0.0

216.8

216.8

0.0

Key Ratios					
FYE Dec	FY23	FY24	FY25F	FY26F	FY27F
EPS (sen)	10.4	12.7	15.3	15.5	17.2
P/E(x)	19.9	16.4	13.6	13.4	12.1
P/B(x)	2.3	2.3	2.2	2.1	2.0
EV/EBITDA(x)	13.5	11.0	8.9	8.4	7.6
DPS (sen)	8.0	15.0	12.0	12.0	12.0
Dividend Yield (%)	3.8%	7.2%	5.8%	5.8%	5.8%
EBITDA margin (%)	12.8%	12.3%	12.4%	12.4%	12.4%
EBIT margin (%)	11.7%	11.4%	11.5%	11.5%	11.5%
PBTmargin(%)	12.1%	11.8%	11.8%	11.7%	11.8%
PATmargin(%)	8.9%	8.7%	8.8%	8.7%	8.7%
NP margin (%)	8.9%	8.7%	8.8%	8.7%	8.7%
CNP margin (%)	8.9%	8.7%	8.8%	8.7%	8.7%
ROE(%)	11.4%	14.1%	16.4%	16.0%	16.8%
ROA(%)	8.0%	7.2%	8.1%	7.7%	8.0%
Gearing(%)	2.7%	2.5%	2.1%	1.9%	1.6%
Net gearing (%)	Net Cash				

Valuations	FY26F
Core EPS (RM)	0.155
P/Emultiple(x)	15.0
Fair Value (RM)	2.34
ESGpremium/discount	0.0%
Implied Fair Value (RM)	2.34

Source: Company, Apex Securities

			2000a		
Balance Sheet					
FYE Dec (RM m)	FY23	FY24	FY25F	FY26F	FY27F
Cash	104.1	173.3	220.8	309.9	305.8
Receivables	851.1	1125.3	1175.4	1202.0	1325.2
Inventories	216.0	249.6	239.4	263.5	289.9
Other current assets	135.9	345.5	414.1	423.5	466.9
Total Current Assets	1307.1	1893.6	2049.7	2199.0	2387.7
Fixed Assets	92.4	92.4	93.6	95.0	98.0
Intangibles	227.9	227.9	227.9	227.9	227.9
Other non-current assets	7.3	10.8	10.8	10.8	10.8
Total Non-Current Assets	327.6	331.2	332.3	333.7	336.7
Short-term debt	29.8	24.1	21.7	19.6	17.6
Payables	366.4	429.8	485.7	524.8	577.3
Other current liabilities	32.9	627.3	690.1	759.6	835.6
Total Current Liabilities	429.1	1081.3	1197.6	1303.9	1430.5
Long-t erm debt	0.8	3.8	3.4	3.1	2.8
Other non-current liabilities	51.2	3.4	3.4	3.4	3.4
Total Non-Current Liabilities	52.0	7.2	6.8	6.5	6.1
Shareholder'sequity	1153.0	1135.6	1176.9	1221.5	1287.0
Minorityinterest	0.7	0.7	0.8	0.8	0.9
Total Equity	1153.7	1136.4	1177.6	1222.3	1287.8
Cash Flow					
FYE Dec (RM m)	FY23	FY24	FY25F	FY26F	FY27F

Cash Flow					
FYE Dec (RM m)	FY23	FY24	FY25F	FY26F	FY27F
Pre-tax profit	178.0	216.2	259.7	264.3	292.5
Depreciation & amortisation	16.3	16.8	20.8	21.1	21.8
Changes in working capital	- 158.0	88.1	10.2	48.4	-64.4
Others	-10.0	2.9	-67.1	-68.3	-75.6
Operating cash flow	26.3	323.9	223.7	265.5	174.3
Net capex	11.9	-13.5	-22.0	-22.5	-24.8
Others	74.9	-47.3	0.0	0.0	0.0
Investing cash flow	86.7	-60.8	-22.0	-22.5	-24.8
Dividends paid	-88.3	-201.8	- 151.3	- 151.3	- 151.3
Others	18.9	-12.2	-2.8	-2.5	-2.3
Financing cash flow	-69.4	-214.0	-154.1	-153.8	-153.6
Net cash flow	43.7	49.1	47.5	89.1	-4.1
Forex	1.1	- 1.0	0.0	0.0	0.0
Others	29.6	21.1	0.0	0.0	0.0
Beginning cash	29.7	104.1	173.3	220.8	309.9
Ending cash	104.1	173.3	220.8	309.9	305.8

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#### **ESG Matrix Framework:**

#### **Environment**

Parameters	Rating	Comments
Climate	***	Adopted LED lighting, implemented energy-saving practices in offices, and invested in renewable energy such as
		photovoltaic systems to reduce reliance on fossil fuels.
Waste & Effluent	***	100% recycling rate for iron and steel waste in FY24.
Energy	***	Total energy consumption stood at 25,351 MWh in FY24, an 8% decrease from 27,449 MWh in FY23.
Water	***	Recorded a water intensity of 0.18 m3/RM1,000 Construction revenue in FY24, below set target of 0.20.
Compliance	***	In compliance with local environmental regulations.

#### Social

Diversity	**	Male-dominated workforce for manual labor, 54% male and 46% female composition for office-based employees.
Human Rights	***	Enforce and adopts a workplace free from harassment, discrimination, enslavement, child, or forced labour. 0 human rights
		violations recorded in FY24.
Occupational Safety and Health	**	All subsidiaries of construction segment certified with ISO 45001 Occupational Health and Safety Management System
		(OHSMS). 1 major accident, 1 non-fatal serious injury, and 0 fatalities recorded in FY24.
Labour Practices	***	Complies with Employee's Minimum Standards of Housing, Accommodations and Amenities Act.

#### Governance

CSR Strategy	***	Complies with principles and practices set out in the Malaysian Code on Corporate Governance (MCCG).
Management	***	3/8 female board composition, 4/8 Independent Directors.
Stakeholders	***	Major announcements and financial reports were announced in timely manner.

Overall ESG Scoring: ★★★

#### **Recommendation Framework:**

BUY: Total returns\* are expected to exceed 10% within the next 12 months.

**HOLD:** Total returns\* are expected to be within +10% to – 10% within the next 12 months.

**SELL:** Total returns\* are expected to be below -10% within the next 12 months.

**TRADING BUY:** Total returns\* are expected to exceed 10% within the next 3 months.

**TRADING SELL:** Total returns\* are expected to be below -10% within the next 3 months.

\*Capital gain + dividend yield

#### **Sector Recommendations:**

**OVERWEIGHT:** The industry defined by the analyst is expected to exceed 10% within the next 12 months.

NEUTRAL: The industry defined by the analyst is expected to be within +10% to -10% within the next 12 months.

UNDERWEIGHT: The industry defined by the analyst, is expected to be below -10% within the next 12 months.

### ESG Rating Framework:

 $\star\star\star\star\star$  : Appraised with 3% premium to fundamental fair value

★★★★: Appraised with 1% premium to fundamental fair value

\*\*\*: Appraised with 0% premium/discount to fundamental fair value

★★ : Appraised with -1% discount to fundamental fair value

★: Appraised with -5% discount to fundamental fair value

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(a) nil.