Monday, 01 Dec, 2025

#### **Research Team**

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Recommendation:	BUY
Current Price:	RM 0.71
PreviousTarget Price:	N/A
Target Price:	RM 0.94
Capit al Upside/ Downside:	32.4%
Dividend Yield (%):	1.4%
Total Upside/Downside:	33.8%

Stock information	
Board	MAIN
Sector	Property
Bursa / Bloomberg Code	3417 / EASTMK
Syariah Compliant	Yes
ESGRating	***
Sharesissued (m)	2,492.2
Market Cap (RM' m)	1,769.5
52-Week Price Range (RM)	0.999-0.605
Beta(x)	1.3
Freefloat (%)	30.8
3M Average Volume (m)	3.0
3M Average Value (RM' m)	2.3
Top 3 Shareholders	( %)
Amazing Parade Sdn Bhd	27.2
Kerjaya Prospek Dev Sdn Bhd	18.2
Paramount Spring Sdn Bhd	9.3

#### Share Price Performance



	1 141	3 141	1 2 141
Absolute(%)	- 11.3	- 15.5	-26.8
Relative (%)	- 11.0	- 17.0	-27.2
Earnings Summary	FY26F	FY27F	FY28F
Revenue (RM'm)	953.58	1069.9	1895.2
PATAMI (RM'm)	216.8	242.1	514.9
CNP (RM'm)	216.8	242.1	270.7
EPS - core (sen)	8.6	9.6	20.5
P/E(x)	9.3	8.3	3.9

# BURSARISE+ Brought to you by: District Malaysia Supported by Capital Market Development Fund

# **Eastern & Oriental Bhd**

# **Results in Line, Strong Pipeline Supports Growth Outlook**

- E&O's 2QFY26 CNP came in at RM60.8m (-0.7% YoY, +34% QoQ), bringing 6MFY26 CNP to RM106.1m (+8% YoY), accounting for 49% of our and consensus full-year forecasts.
- We have modestly revised FY26F earnings by 0.1% to RM216.8m, while raising FY27F/FY28F by 6%/5% to RM242.1m/RM270.7m, reflecting higher revised GDV from new launches to our forecast.
- Re-iterate our BUY recommendation with a slightly higher target price of RM0.94 (from RM0.93), based on a 55% discount to RNAV and incorporating a three-star ESG rating.

**Results within expectations.** Excluding the unrealised loss on foreign exchange (+RM10.5m), 2QFY26 core net profit (CNP) came in at RM60.8m. The results were within expectations, accounting for 49% of ours and consensus estimate of RM216.5m/RM215.0m.

**YoY**. CNP inched down 0.7% YoY, weighed by weaker hospitality operating profit (-23%; higher operating costs), higher tax expenses (recognition of deferred tax expense), lower JV contributions (-3%; Avira Garden Terraces was fully sold in the prior period. However, these were partly offset by stronger property operating profit (+32.5% on the back of stronger revenue recognition from ongoing projects such as Arica, The Lume and new launches Maris).

**QoQ**. CNP rose 34% QoQ, supported by stronger contributions from (i) operating profit from properties (+8%; in line with higher revenue (+12.7%) recognised from ongoing projects (Sena & Fera Phase 1 and 2), (ii) improved hospitality operating profit (+2.8%; higher average room rates and occupancy at the E&O Hotel), and (iii) joint ventures (+184.5%; primarily due to a low base in the prior quarter and improved profit recognition at the JV level).

**Outlook**. The Group's outlook remains positive, underpinned by strong property sales and resilient hospitality performance. Earnings remain supported as construction progresses and healthy sales take-up continues, with unbilled sales rising 1.6% QoQ to RM1,362.7m (from RM1,341.1m), expected to be gradually recognised through FY29. Hospitality remains resilient, aided by elevated room rates, strong occupancy, and improved air connectivity, including new direct flights from Haikou to Penang. FY26 launches totalling RM2,543m—including Senna & Fera Phase 3 & 4, Laman Embun, Seri Embun, and Avea—will support a steady earnings stream and strengthen the Group's property portfolio. The opening of the Gurney Bridge in December 2025 is expected to enhance Andaman Island accessibility, benefiting both current and upcoming developments. Looking further ahead, the Andaman Island 2 reclamation remains on track for completion by end-CY2027, unlocking a potential GDV of RM40bn and providing strong long-term growth visibility. Management has also indicated the possibility of acquiring new landbank, which could further support the Group's growth pipeline.

Figure 1: FY26 Launches

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Projects	Details	Location	Launch date	Expected completion	GDV (RM m')		
Senna & Fera -	68 units of 3 storey semi-d and terrace	Andaman	Q2 2026				
Phase 3&4	houses (freehold)	island	(Launched)	Q2 2028	288		
	133 units of 2 storey and 3 storey						
Laman Embun	shophouses (freehold)	Elmina	Q3 2026	Q1 2029	309		
	360 units 3 storey terrace houses						
Seri Embun	(freehold)	Elmina	Q4 2026	Q1 2029	676		
	1,080 units serviced apartments and	Andaman					
Avea	10 units shop lots (freehold)	Island	Q3 2026	CY 2029	1,270		
				TOTAL	2,543		

**Earnings Revision**. We raised FY26/27/28F earnings by 0.1%/6%/5% to RM216.8m/RM242.1m/RM270.7m, on higher revised GDV from upcoming launches of RM2.3bn (previously RM2.0bn).

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**Valuation**. We maintain our BUY call with a higher TP of RM0.94 (from RM0.93), based on a 55% discount to our revised RNAV and incorporating a three-star ESG rating.

**Risk**. Affordability concerns amid premium positioning, SST exposure on construction services, and Syariah-compliant status risk.

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Results	Com	pari	isor
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FYE Mar (RM m)	2QFY26	2QFY25	yoy (%)	1QFY26	qoq (%)	6MFY26	6MFY25	yoy (%)	Comments
Revenue	204.4	171.0	19.5	183.5	11.4	387.9	336.7	15.2	
Cost of sales	(114.5)	(90.4)	26.6	(102.7)	11.5	(217.3)	(177.7)	22.3	
Other income	7.9	4.2	86.7	7.4	6.4	15.3	9.6	59.5	
Administrative expenses	(10.7)	(11.0)	(2.1)	(11.4)	(6.0)	(22.2)	(22.0)	0.6	
Selling and marketing expenses	(3.1)	(3.2)	(2.4)	(4.0)	(20.9)	(7.1)	(7.8)	(8.5)	
Other expenses	(16.7)	(28.2)	(40.7)	(5.6)	196.4	(22.3)	(42.2)	(47.1)	
Operating profit	67.1	42.4	58.1	67.1	(0.0)	134.2	96.6	39.0	
EBIT	65.6	40.2	63.3	64.2	2.3	129.8	92.0	41.1	
Depreciation and amortisation	5.5	5.2	6.7	5.5	0.6	11.0	11.0	0.7	
EBITDA	72.6	47.6	52.5	72.6	0.0	145.3	107.5	35.1	
Finance income	1.5	2.3	(34.5)	4.2	(64.4)	4.4	4.6	(3.4)	
Finance cost	(7.8)	(8.0)	(2.1)	(7.9)	(1.0)	(15.8)	(16.9)	(6.7)	
Share of JV	11.8	12.2	(3.0)	4.2	184.5	16.0	19.2	(16.8)	
Pre-tax profit	71.1	46.6	52.5	63.4	12.2	134.5	98.9	35.9	
Taxation	(15.6)	(13.0)	20.1	(13.2)	17.9	(20.0)	(24.3)	18.6	
	50.2	, ,	65.3	(15.2) 45.4	10.6	(28.9) 95.7	67.9	40.9	
Net profit  Core net profit	60.8	30.4 <b>61.2</b>	(0.7)	45.4	34.0	106.1	98.3	8.0	
•			. ,					8.0	
Core EPS (sen)	3.2	3.3	(0.7)	2.4	34.0	5.7	5.2	8.0	
EBITDA margin (%)	35.5	27.8		39.6		37.5	31.9		
PBT margin (%)	34.8	27.3		34.5		34.7	29.4		
Core net profit margin (%)	29.7	35.8		24.7		27.4	29.2		

Source: Company, Apex Securities

# Segmental Breakdown

FYE Mar (RM m)	2QFY26	2QFY25	yoy (%)	1QFY26	qoq (%)	6MFY26	6MFY25	yoy (%)	Comments
Revenue									
Properties	180.5	146.4	23.3	160.1	12.7	340.6	287.1	18.6	
Hospitality	25.7	25.7	0.1	25.1	2.2	50.8	49.3	3.1	
Investments and others	8.6	5.3	61.0	10.2	(16.1)	18.8	9.7	94.8	
Elimination	(10.5)	(6.3)	64.8	(12.0)	(12.9)	(22.5)	(9.4)	138.3	
T otal	204.4	171.0	19.5	183.5	11.4	387.9	336.7	15.2	
Operating profit									
Properties	61.9	46.8	32.5	57.4	7.9	119.4	99.4	20.1	
Hospitality	5.0	6.4	(22.5)	4.8	2.8	9.8	10.8	(9.2)	
Investments and others	2.6	(6.0)	nm	10.4	(75.4)	12.9	(7.8)	nm	
Elimination	(2.4)	(4.7)	(49.7)	(5.5)	(56.9)	(7.9)	(5.8)	36.5	
T otal	67.1	42.4	58.1	67.1	(0.0)	134.2	96.6	39.0	
Operating profit margin			%-pts		%-pts			%-pts	
	24.20/	24.00/	%-pis 2.4%	25.00/		25.00/	24.00/	%-pts 0.0	
Properties	34.3%	31.9%		35.9%	-1.5%	35.0%	34.6%		
Hospitality	19.4%	25.1%	-5.7%	19.3%	0.1%	19.3%	22.0%	(0.0)	
Investments and others	29.7%	-112.7%	142.4%	101.3%	-71.6%	68.6%	-81.0%	1.5	
Elimination	22.7%	74.4%	-51.7%	45.9%	-23.2%	35.1%	61.4%	(0.3)	
Aggregate Total	32.8%	24.8%	8.0%	36.6%	-3.7%	34.6%	28.7%	0.1	

Source: Company, Apex Securities

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## Financial Highlights

Income Statement					
FYE Mar (RM m)	FY24	FY25	FY26F	FY27F	FY28F
Revenue	422.8	741.1	953.6	1069.9	1895.2
Gross Profit	204.5	306.5	394.3	442.4	851.0
EBITDA	220.0	224.7	311.7	346.2	652.8
Depreciation & Amortisation	-20.2	-23.2	-23.7	-22.0	-21.9
EBIT	199.7	201.6	288.0	324.1	630.9
Net Finance Income/ (Cost)	-21.5	-23.7	-26.1	-26.9	-22.7
Associates & JV	-11.1	38.7	15.6	12.6	9.1
Pre-tax Profit	167.2	216.6	277.5	309.9	617.3
Тах	-26.0	-34.9	-44.4	-49.6	-86.4
Profit After Tax	141.1	181.7	233.1	260.3	530.9
Minority Interest	7.5	13.1	16.3	18.2	15.9
Net Profit	133.6	168.6	216.8	242.1	514.9
Exceptionals	60.9	-26.2	0.0	0.0	0.0
Core Net Profit	72.7	194.9	216.8	242.1	514.9
CNP (Excluding sales of land)	72.7	194.9	216.8	242.1	270.7

Key Ratios					
FYE Mar (RM m)	FY24	FY25	FY26F	FY27F	FY28F
EPS (sen)	2.9	7.7	8.6	9.6	20.5
P/E (x)	27.7	10.3	9.3	8.3	3.9
P/B (x)	0.9	0.9	8.0	0.7	0.6
EV/EBITDA (x)	4.3	2.7	1.6	1.4	1.2
DPS (sen)	0.0	1.0	1.0	1.7	2.0
Dividend Yield (%)	0.0%	1.3%	1.2%	2.2%	2.5%
EBITDA margin (%)	52.0%	30.3%	32.7%	32.4%	34.4%
EBIT margin (%)	47.2%	27.2%	30.2%	30.3%	33.3%
PBT margin (%)	39.5%	29.2%	29.1%	29.0%	32.6%
PAT margin (%)	33.4%	24.5%	24.4%	24.3%	28.0%
NP margin (%)	31.6%	22.8%	22.7%	22.6%	27.2%
CNP margin (% )*	17.2%	26.3%	22.7%	22.6%	27.2%
ROE (%)	3.4%	8.3%	8.5%	8.8%	15.9%
ROA (%)	1.8%	4.3%	4.4%	4.6%	9.4%
Gearing (%)	67.7%	73.3%	72.9%	69.1%	53.0%
Net gearing (%)	49.9%	61.4%	61.3%	57.3%	39.7%

<sup>\*</sup> Inclusive sales of land

Valuations	FY28F	Valuation methodology
Total RNAV (RM' m)	5259.1	(ke: 12%)
Discount Rate	55.0%	
Discounted RNAV (RM' m)	2366.6	
Enlarged Sharebase	2539.5	
Fair Value (RM)	0.94	

Source: Company, Apex Securities

FYE Mar (RM m)	FY24	FY25	FY26F	FY27F	FY28F
Cash	385.4	278.5	295.4	327.0	433.8
Receivables	25.7	104.1	115.3	107.4	121.0
Inventories	462.7	572.6	714.5	695.6	688.5
Other current assets	107.8	184.5	191.3	201.6	210.1
Total Current Assets	981.7	1139.7	1316.5	1331.6	1453.5
Fixed Assets	226.1	227.0	219.3	217.2	213.4
Intangibles	0.2	0.1	0.1	0.1	0.1
Other non-current assets	2835.0	3208.3	3423.9	3686.5	3812.0
Total Non-Current Assets	3061.2	3435.4	3643.3	3903.9	4025.5
Short-term debt	197.4	244.5	264.9	272.6	245.5
Payables	143.0	375.3	408.5	412.3	366.6
Other current liabilities	99.1	47.9	48.2	49.1	47.0
Total Current Liabilities	439.5	667.7	721.6	734.0	659.1
Long-term debt	1265.1	1468.2	1590.8	1636.6	1474.2
Other non-current liabilities	179.0	102.8	101.9	102.6	103.0
Total Non-Current Liabilities	1444.0	1570.9	1692.7	1739.2	1577.1
Shareholder's equity	2152.1	2316.3	2508.9	2707.4	3172.0
Minority interest	7.2	20.3	36.6	54.8	70.8
Total Equity	2159.4	2336.5	2545.5	2762.3	3242.8
Cash Flow					
FYE Mar (RM m)	FY24	FY25	FY26F	FY27F	FY28F
Pre-tax profit	167.2	216.6	277.5	309.9	617.3
Depreciation & amortisation	20.2	23.2	23.7	22.0	21.9
Changes in working capital	-158.9	-443.4	-326.7	-229.8	-360.7
Others	-122.4	-131.6	-60.0	-62.2	-339.7
Operating cash flow	-93.9	-335.2	-85.5	40.0	-61.2
Capex	-2.8	-13.3	-10.0	-12.0	-10.0
Others	-33.8	16.9	1.1	1.1	425.5
	-36.6	3.6	-8.9	-10.9	415.5
Investing cash flow	-36.6	3.0			
Investing cash flow Dividends paid	-3 <b>6.6</b> 0.0	-24.9	-24.9	-43.6	-50.4
<del>-</del>			-24.9 136.1	-43.6 46.0	
Dividends paid	0.0	-24.9			-50.4 -197.1 <b>-247.4</b>

-164.9

-17.8

0.0

537.0

354.4

31.1

385.4

10.6

0.0

354.4

159.9

118.6

278.5

0.0

0.0

159.9

176.8

118.6

295.4

0.0

0.0

176.8

208.3

118.6

327.0

0.0

0.0

208.3

315.2

118.6

433.8

Net cash flow

Beginning cash

Ending cash & cash equivalent

Total cash and bank

Bank overdraft and cash restricted

Forex

Others

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## **ESG Matrix Framework:**

### **Environment**

Parameters	Rating	Comments	
Climate	x ★ ★ Scope 2 emissions rose 7.4% yoy to 6.7m/kg in FY23		
Waste & Effluent	***	Co2 emissions reduced from 3.0m kg in FY21 to 2.5m kg in FY23	
Energy	***	Energy consumption reduced from 8,014,556 kWh to 7,810,114 kWh	
Water	***	Water consumption rose 5.4% yoy to 112,658m3 in FY23	
Compliance	***	In compliance with local and international environmental regulations	

## Social

Diversity	***	73% of average employees age below 40, 21% of employees are female
Human Rights	***	Enforce and adopts Code of Ethics and Conduct
Occupational Safety and Health	**	292 hours of OSH trainings completed, one worksite incidence in FY23
Labour Practices	***	Pay scale based on prevailing industry market rates as stipulated by the Act 732 National Wages Consultative Council Act

#### Governance

CSR Strategy	***	Donation to Sekolah Semangat Maju and participated in the Pesta Makanan Amal 2023
Management	**	Average board members age @ 53, 2/9 female board composition, 4/9 Independent Directors
Stakeholders	***	4x analyst briefings per annum, 1x AGM per annum

Overall ESG Scoring: \*\*\*

#### **Recommendation Framework:**

**BUY:** Total returns\* are expected to exceed 10% within the next 12 months.

**HOLD:** Total returns\* are expected to be within +10% to – 10% within the next 12 months.

**SELL:** Total returns\* are expected to be below -10% within the next 12 months.

**TRADING BUY:** Total returns\* are expected to exceed 10% within the next 3 months.

**TRADING SELL:** Total returns\* are expected to be below -10% within the next 3 months.

\*Capital gain + dividend yield

#### **Sector Recommendations:**

**OVERWEIGHT:** The industry defined by the analyst is expected to exceed 10% within the next 12 months. **NEUTRAL:** The industry defined by the analyst is expected to be within +10% to – 10% within the next 12 months. **UNDERWEIGHT:** The industry defined by the analyst, is expected to be below -10% within the next 12 months.

## ESG Rating Framework:

\*\*\*\* : Appraised with 3% premium to fundamental fair value

\*\*\* : Appraised with 1% premium to fundamental fair value

\*\*\*: Appraised with 0% premium/discount to fundamental fair value

\*\* : Appraised with -1% discount to fundamental fair value

★: Appraised with -5% discount to fundamental fair value

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As of Monday, 01 Dec, 2025, the analyst(s), whose name(s) appears on the front page, who prepared this report, has interest in the following securities covered in this report:

(a) nil.