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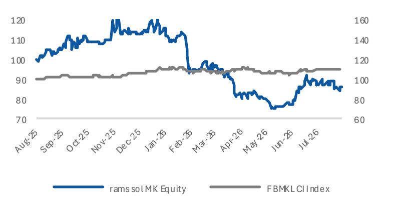
Recommendation:	BUY
Current Price:	RM 0.77
Previous Target Price:	RM 1.30
Target Price: ↑	RM 1.37
Capital Upside/Downside:	60.8%
Dividend Yield (%):	0.7%
Total Upside/Downside:	**61.5%**

Stock information	
Board	ACE
Sector	Software
Bursa / Bloomberg Code	0236 / RAMSSOL MK
Syariah Compliant	Yes
ESG Rating	★★★
Shares issued (m)	419.6
Market Cap (RM' m)	321.0
52-Week Price Range (RM)	1.09-0.58
Beta (x)	0.6
Free float (%)	54.1
3M Average Volume (m)	7.0
3M Average Value (RM' m)	5.1

Top 3 Shareholders	(%)
Tan Chee Seng	21.3
Usharta Jamaah Sdn Bhd	6.2
Liew Yu Hoe	5.4

Share Price Performance



	1M	3M	12M
Absolute (%)	3.4	5.5	-18.2
Relative (%)	0.7	6.3	-26.6

Earnings summary

FYE (Dec)	FY25A	FY26F	FY27F
Revenue (RM'm)	77.6	121.4	176.5
PATAMI (RM'm)	19.3	31.5	42.2
CNP (RM'm)	23.0	31.5	42.2
EPS - core (sen)	5.9	7.8	8.9
P/E (x)	11.8	8.9	7.8

Source: Company, Apex Securities

Ramssol Group Bhd

Linear Channel MOA Adds Software-Led Earnings Stream

- **RAMS AITech (100%-owned) signed an MOA with Linear Channel on 2 Sep 2026 formalising a device-as-a-service collaboration worth a combined RM23.24m over a 36-month term (2 Sep 2026 to 1 Sep 2029), spanning AI software resale, device leasing and device monitoring across a 10,000-seat committed base.**
- **We view this positively as it deepens AiTech's recurring, contracted revenue base and gives RAMSSOL a channel in Linear Channel's SME device-as-a-service programme, with an explicit right-of-first-refusal framework to replicate the model across Singapore, Vietnam, Thailand, Indonesia and the Philippines.**
- **Given the MoA and the three constituent agreements are legally binding, we raise our FY26F/FY27F/FY28F core net profit forecast to RM31.5m/RM42.2m/RM47.3m from RM30.8m/RM40.0m/RM45.2m.**
- **We maintain BUY with a higher TP of RM 1.37 (previous TP: RM1.30), based on an unchanged PE multiple of 15.42x applied to a higher FY27F core EPS of 8.9sen (previously 8.4sen).**

The deal. Under the MOA, Linear Channel's GreenElite Pro programme will deploy 10,000 subscription seats to SME customers, 8,000 of which it already owns; RAMS AITech supplies the remaining 2,000 under a rent-to-own Lease Agreement (RM4.6m), retaining title until paid. The Reseller Agreement (RM12.4m) and Monitoring Agreement (RM6.3m) cover AI software and device monitoring across all 10,000 seats. Combined, the three co-terminous agreements are worth RM23.2m over 36 months, with Linear Channel bearing all End Customer credit risk. Separately, we gathered that the pre-existing Foundation Collaboration Agreement of RM7.70m dated 26 Mar 2026 is an equipment leasing programme running Mar 2026 to Mar 2029, where 60% of it fulfilled to date, with recurring income to be recognised across FY26F-FY28F on a pro-rata basis as per management's guidance.

About Linear Channel. Linear Channel Sdn Bhd was incorporated in Malaysia on 26 July 1999 and is principally engaged in the supply, refurbishment and subscription-based rental of computers and IT equipment, including through its GreenElite Pro device-as-a-service programme. As at 9 January 2026, its issued share capital was RM9.63m comprising 9,633,128 ordinary shares, held 96.64% by Haas Asia Sdn Bhd and 3.36% by Maybank Trustees Berhad. Its directors are Chin Tong Lim and Tham Oi Kum (Kathleen Tham). Linear Channel is a private company; RAMS AITech's counterparty risk is therefore concentrated in a single, closely-held entity.

Outlook. We expect AiTech's recurring revenue base to keep building through 2HFY26, underpinned by (i) the Linear Channel MOA and Foundation Agreement ramping toward full run-rate by FY27F, (ii) the regional right-of-first-refusal framework offering optionality to replicate the model across Singapore, Vietnam, Thailand, Indonesia and the Philippines, and (iii) potential further device-as-a-service or software-licensing tie-ups as RAMS AITech's contracted revenue base continues to scale.

Earnings Revision. Given the MoA and the three constituent agreements are legally binding**, we raise our FY26F/FY27F/FY28F core net profit forecast to RM31.5m/RM42.2m/RM47.3m** from RM30.8m/RM40.0m/RM45.2m.

Valuation & Recommendation. We maintain **BUY** with a **higher TP of RM 1.37** (previous TP: RM1.30), based on an unchanged PE multiple of 15.4x applied to a higher FY27F core EPS of 8.9sen (previously 8.4sen).

Risks. Non-performance, operational delay or breach of contractual obligations under the MOA.

Earnings Summary

FYE Dec (RM m)	FY24	FY25A	FY26F	FY27F	FY28F
Revenue	62.8	77.6	122.1	176.1	178.4
EBITDA	21.0	29.6	49.9	66.8	75.7
Pre-tax profit	15.8	25.0	44.7	61.1	69.3
Net profit	13.6	19.3	31.5	42.2	47.3
Core net profit	13.4	23.0	31.5	42.2	47.3
Core EPS (sen)	4.1	5.9	7.8	8.9	10.0
P/E (x)	17.0	11.8	8.9	7.8	7.0
P/B (x)	2.5	2.2	1.7	1.3	1.1
EV/EBITDA (x)	13.3	9.4	5.6	4.2	3.7
Dividend Yield (%)	0.4%	0.0%	0.7%	0.7%	0.7%
Net Gearing (%)	Net Cash	Net Cash	Net Cash	Net Cash	Net Cash

Source: Company, Apex Securities

Financial Highlights

Income Statement

FYE Dec (RM m)	FY24	FY25	FY26F	FY27F	FY28F
Revenue	**62.8**	**77.6**	**121.4**	**176.5**	**178.7**
Gross Profit	**37.5**	**50.8**	**75.6**	**103.8**	**114.2**
EBITDA	**21.0**	**29.6**	**49.9**	**66.8**	**75.7**
Depreciation & Amortisation	3.4	2.6	3.1	3.4	3.8
EBIT	**17.6**	**27.0**	**46.8**	**63.3**	**71.9**
Net Finance Income/ (Cost)	-1.8	-2.0	-2.1	-2.3	-2.6
Associates & JV	0.0	0.0	0.0	0.0	0.0
Pre-tax Profit	**15.8**	**25.0**	**44.7**	**61.0**	**69.3**
Tax	-1.2	-5.7	-8.7	-12.2	-13.9
Profit After Tax	**14.7**	**19.3**	**36.0**	**48.8**	**55.5**
Minority Interest	1.0	0.0	4.5	6.7	8.2
Net Profit	**13.6**	**19.3**	**31.5**	**42.2**	**47.3**
Exceptionals	-0.3	3.6	0.0	0.0	0.0
Core Net Profit	**13.4**	**23.0**	**31.5**	**42.2**	**47.3**

Key Ratios

FYE Dec	FY24	FY25	FY26F	FY27F	FY28F
Core EPS (sen)	4.1	5.9	7.8	8.9	10.0
P/E (x)	17.0	11.8	8.9	7.8	7.0
BVPS	0.28	0.32	0.41	0.52	0.65
P/B (x)	2.5	2.2	1.7	1.3	1.1
EV/EBITDA (x)	13.3	9.4	5.6	4.2	3.7
DPS (sen)	0.3	0.0	0.5	0.5	0.5
Dividend Yield (%)	0.4%	0.0%	0.7%	0.7%	0.7%
EBITDA margin (%)	33.5%	38.2%	41.1%	37.8%	42.4%
EBIT margin (%)	28.0%	34.8%	38.6%	35.9%	40.3%
PBT margin (%)	25.2%	32.2%	36.8%	34.6%	38.8%
PAT margin (%)	23.3%	24.9%	29.7%	27.7%	31.0%
NP margin (%)	21.7%	24.9%	25.9%	23.9%	26.5%
CNP margin (%)	21.3%	29.6%	25.9%	23.9%	26.5%
ROE (%)	11.8%	17.5%	19.6%	21.0%	19.3%
ROA (%)	8.7%	13.5%	14.8%	15.6%	14.5%
Gearing (%)	25.2%	23.2%	21.5%	19.1%	17.1%
Net gearing (%)	Net Cash	Net Cash	Net Cash	Net Cash	Net Cash

Valuations	FY27F
Outstanding shares (m)	404.2
Share Issue for Acquisition of IHSB	15.4
Assumed partial (50%) warrant dilution (m)	54.2
Number of diluted shares	**473.8**
Diluted core EPS (sen)	8.9
P/E multiple (x)	15.4
Fair Value (RM)	**1.37**
ESG premium/discount	0.0%
Implied Fair Value (RM)	**1.37**

Source: Company, Apex Securities

Balance Sheet

FYE Dec (RM m)	FY24	FY25	FY26F	FY27F	FY28F
Cash	30.1	34.2	58.8	82.1	131.2
Receivables	33.7	38.3	49.9	77.4	78.3
Other current assets	29.3	29.3	29.3	29.3	29.3
Total Current Assets	**93.2**	**101.8**	**138.0**	**188.8**	**238.8**
Fixed Assets	3.0	4.1	5.0	5.7	6.4
Intangibles	54.8	61.1	67.2	73.0	78.5
Other non-current assets	3.2	3.2	3.2	3.2	3.2
Total Non-Current Assets	**61.1**	**68.4**	**75.4**	**81.9**	**88.1**
Short-term debt	14.4	15.4	17.9	20.4	22.9
Payables	10.1	5.9	10.1	15.9	14.1
Other current liabilities	3.3	3.3	3.3	3.3	3.3
Total Current Liabilities	**27.8**	**24.6**	**31.3**	**39.6**	**40.3**
Long-term debt	13.7	14.7	17.2	19.7	22.2
Other non-current liabilities	1.1	1.1	1.1	1.1	1.1
Total Non-Current Liabilities	**14.8**	**15.8**	**18.3**	**20.8**	**23.3**
Shareholder's equity	112.9	131.1	160.6	200.4	245.4
Minority interest	-1.4	-1.4	3.1	9.8	17.9
Total Equity	**111.5**	**129.8**	**163.7**	**210.2**	**263.3**

Cash Flow

FYE Dec (RM m)	FY24	FY25	FY26F	FY27F	FY28F
Pre-tax profit	**15.8**	**25.0**	**44.7**	**61.0**	**69.3**
Depreciation & amortisation	3.4	2.6	3.1	3.4	3.8
Changes in working capital	-16.0	-8.8	-7.4	-21.6	-2.8
Others	3.9	-5.7	-8.7	-12.2	-13.9
Operating cash flow	**7.1**	**13.1**	**31.6**	**30.7**	**56.5**
Net capex	-8.0	-10.0	-10.0	-10.0	-10.0
Others	0.0	0.0	0.0	0.0	0.0
Investing cash flow	**-8.0**	**-10.0**	**-10.0**	**-10.0**	**-10.0**
Borrowings	6.3	2.0	5.0	5.0	5.0
Dividends paid	0.0	-1.1	-2.0	-2.4	-2.4
Others	14.6	0.0	0.0	0.0	0.0
Financing cash flow	**21.0**	**0.9**	**3.0**	**2.6**	**2.6**
Net cash flow	**20.0**	**4.0**	**24.6**	**23.3**	**49.1**
Beginning cash and cash equivalent	-2.0	18.0	22.0	46.6	69.9
Forex	-0.03	0.00	0.00	0.00	0.00
Ending cash and cash equivalent	**18.0**	**22.0**	**46.6**	**69.9**	**119.0**
Bank overdraft and fixed deposits	12.2	12.2	12.2	12.2	12.2
Cash and bank balances	**30.1**	**34.2**	**58.8**	**82.1**	**131.2**

ESG Matrix Framework:

Environment

Parameters	Rating	Comments
Climate	★★★	The Group plans to install solar panels and relocate to an eco-friendlier building to reduce its environmental impact
Energy	★★★	Total energy use was 17,940.55 GJ, with 96.5% derived from purchased electricity (4,810,928 kWh)
Water	★★★	Total water consumption recorded was 42,362 m^3

Social

Diversity	★★★	38.5% of management positions are held by women
Training & Development	★★★	1,095.78 total hours were recorded
Occupational Safety and Health	★★★	A "Zero Accident" workplace guided by a formal Safety & Health Policy
Labour Practices	★★★	0 reported incidents of discrimination or substantiated human rights violations

Governance

Corruption Incidents	★★★	0 confirmed incidents of corruption in FY2025
Board Oversight	★★★	The Board consists of 6 members, including 4 Independent Directors (66.67%)
Regulatory Compliance	★★★	The Group maintains a zero-tolerance approach to bribery, supported by mandatory staff compliance programs

Overall ESG Scoring: ★★★

Recommendation Framework:
BUY: Total returns* are expected to exceed 10% within the next 12 months.
HOLD: Total returns* are expected to be within +10% to – 10% within the next 12 months.
SELL: Total returns* are expected to be below -10% within the next 12 months.
TRADING BUY: Total returns* are expected to exceed 10% within the next 3 months.
TRADING SELL: Total returns* are expected to be below -10% within the next 3 months.
*Capital gain + dividend yield

Sector Recommendations:
OVERWEIGHT: The industry defined by the analyst is expected to exceed 10% within the next 12 months.
NEUTRAL: The industry defined by the analyst is expected to be within +10% to – 10% within the next 12 months.
UNDERWEIGHT: The industry defined by the analyst, is expected to be below -10% within the next 12 months.

ESG Rating Framework:
★★★★★ : Appraised with 3% premium to fundamental fair value
★★★★ : Appraised with 1% premium to fundamental fair value
★★★ : Appraised with 0% premium/discount to fundamental fair value
★★ : Appraised with -1% discount to fundamental fair value
★ : Appraised with -5% discount to fundamental fair value

As of **Thursday, 03 Sep, 2026**, the analyst(s), whose name(s) appears on the front page, who prepared this report, has interest in the following securities covered in this report:
(a) nil.